



# The Journey Towards Social Impact Evaluations

Tech Forward 2022 – Denver, Colorado

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# INTRODUCTIONS





# HÉC MALDONADO-REIS

## **Director, Data Lab, Tech Impact**

Héc oversees research and analytics at Tech Impact's Data Lab, where they leverage data for social good. The Data Lab works with non-profit, government and industry partners across diverse sectors (from education and healthcare to housing and workforce development) on matters spanning from data governance & strategy to data modeling & reporting.

# GOALS & TAKEAWAYS

1. Become familiar with social impact concepts
2. Understand the assets that influence social impact evaluation
3. Consider your organization's social impact readiness
4. Explore your organization's progress in the social impact journey

A photograph of an office interior, showing a wooden desk, a white office chair, and a window with vertical blinds in the background. The image is partially obscured by a blue overlay on the right side.

# AGENDA

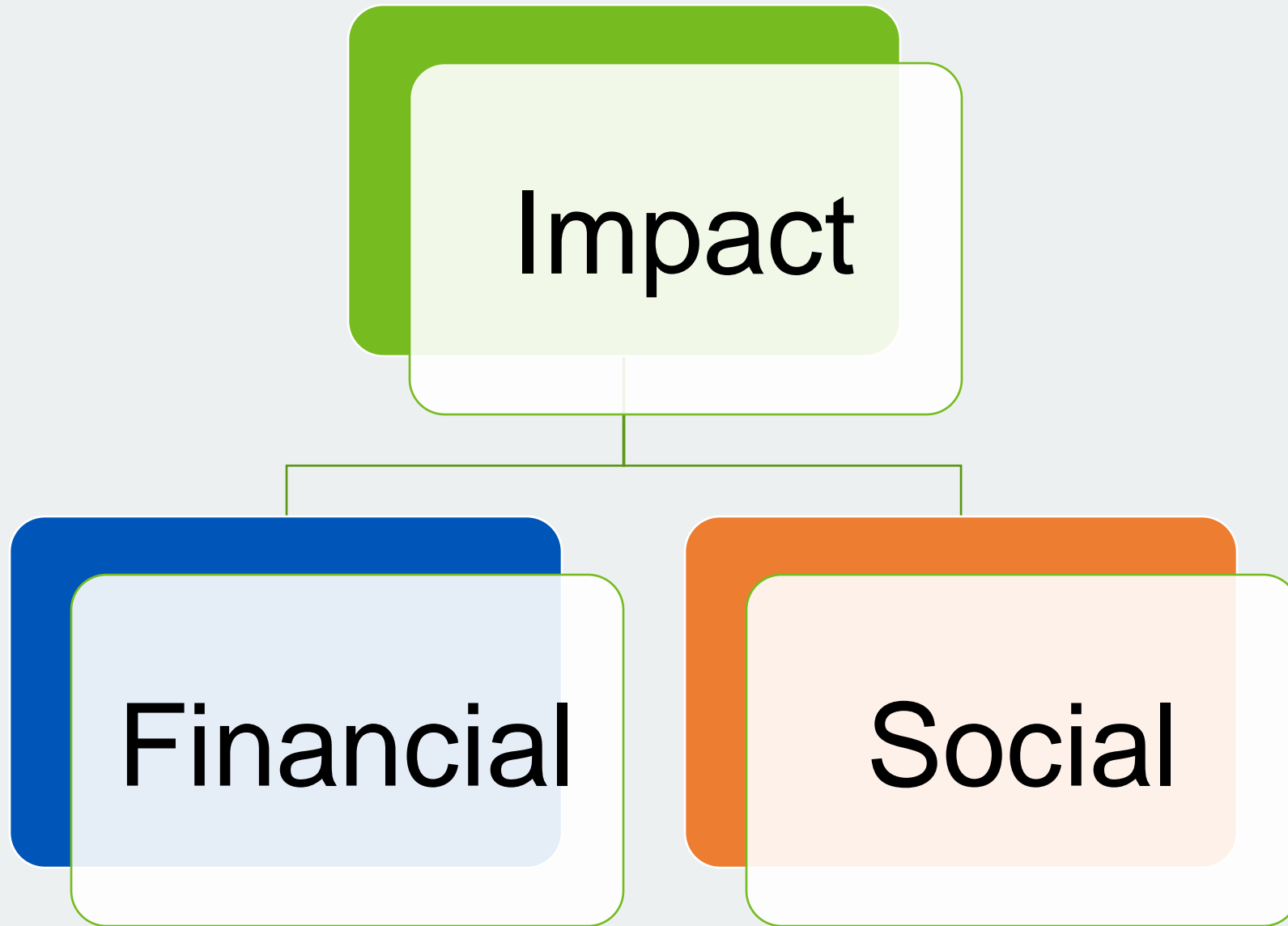
1. WHAT IS SOCIAL IMPACT?
2. RELEVANCE OF SOCIAL IMPACT
3. SOCIAL IMPACT READINESS
4. CASE STUDY
5. Q&A





# What is Social Impact?

# What is Impact?





# What is *Social* Impact?

# OUTPUT vs OUTCOME vs SOCIAL IMPACT

## Output

We trained 30 unemployed persons in our workforce development program

## Social Impact

We trained 30 unemployed persons in our workforce development program and within 90 days 100% of were employed. After 6 months, all trainees report not missing a single monthly rent payment and 70% of them report an improved feeling of financial safety.

## Outcome

We trained 30 unemployed persons in our workforce development program and within 90 days 100% of them were employed

# Relevance of Social Impact



# WHY DOES SOCIAL IMPACT MATTER?

Strategic Planning Guidance

Fundraising and Grant Writing

Focused Story-telling

Enhancing Community Relationships

Process Evaluation

Continuous Improvement



# WHAT ARE THE *ADVANTAGES* OF UNDERSTANDING OUR SOCIAL IMPACT?

- Support recurring and novel funding opportunities
- Align Theory of Change and storytelling
- Develop sustainable evaluation(s) of internal programs and offerings
- Enhance internal and external facing communications
- Centralize broad and siloed processes/systems
- Increase partnerships with funders, other organizations and the community

## WHAT ARE *CHALLENGES WITH SOCIAL IMPACT?*

- There is a fast-changing market across sectors
- Communities change in composition and occurrences
- There are costs associated with measurement and evaluation
- An organization may need to build capacity for this effort
- Ability to follow-up with clients/partners might be limited



# Social Impact Readiness

# READINESS MODEL

## Strategy

- Plan
- Vision
- Process
- Definitions

## Culture & Willingness

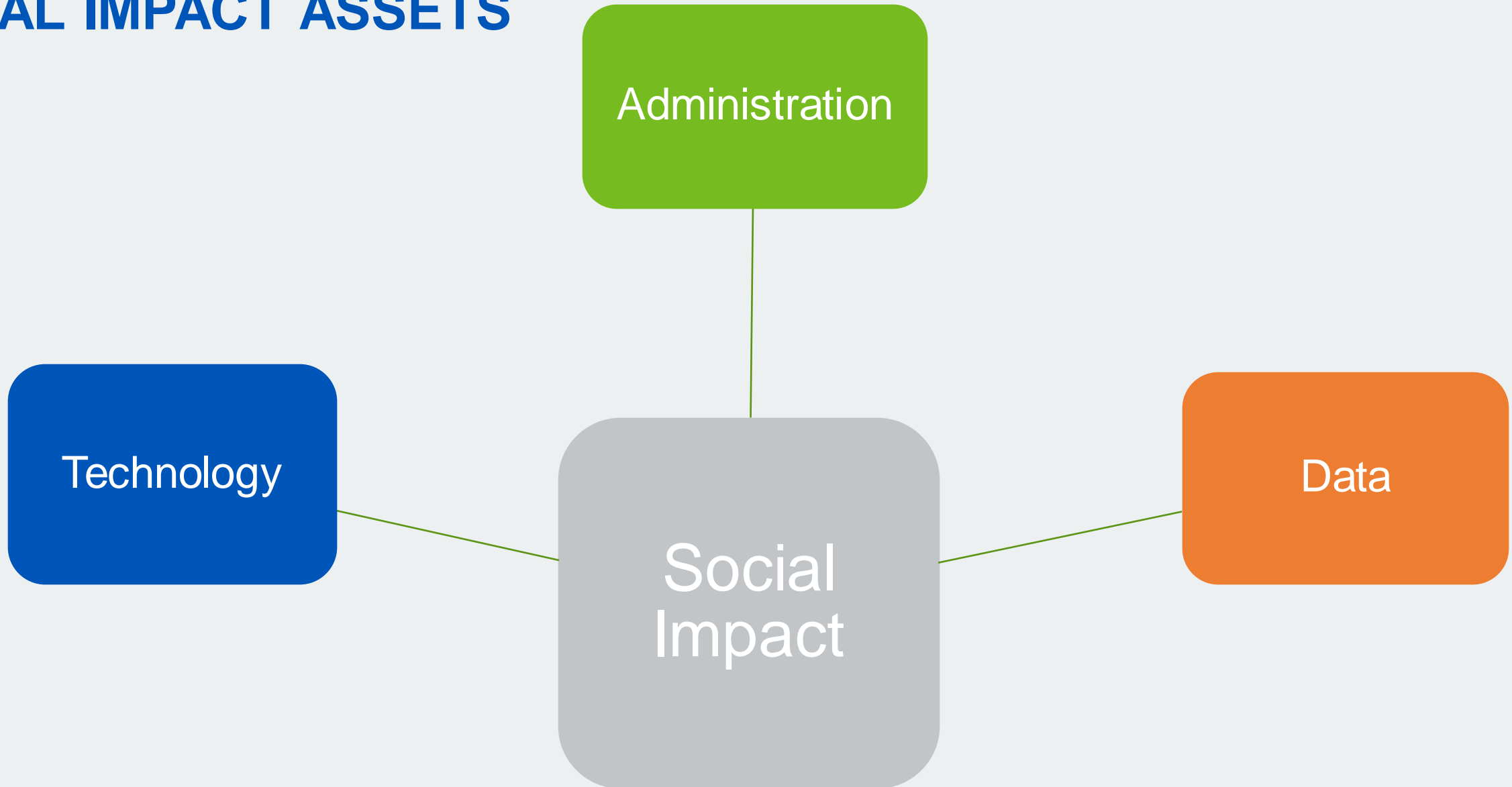
- Intentionality
- Motivation
- Optimization
- Ability

## Resources & Capacity

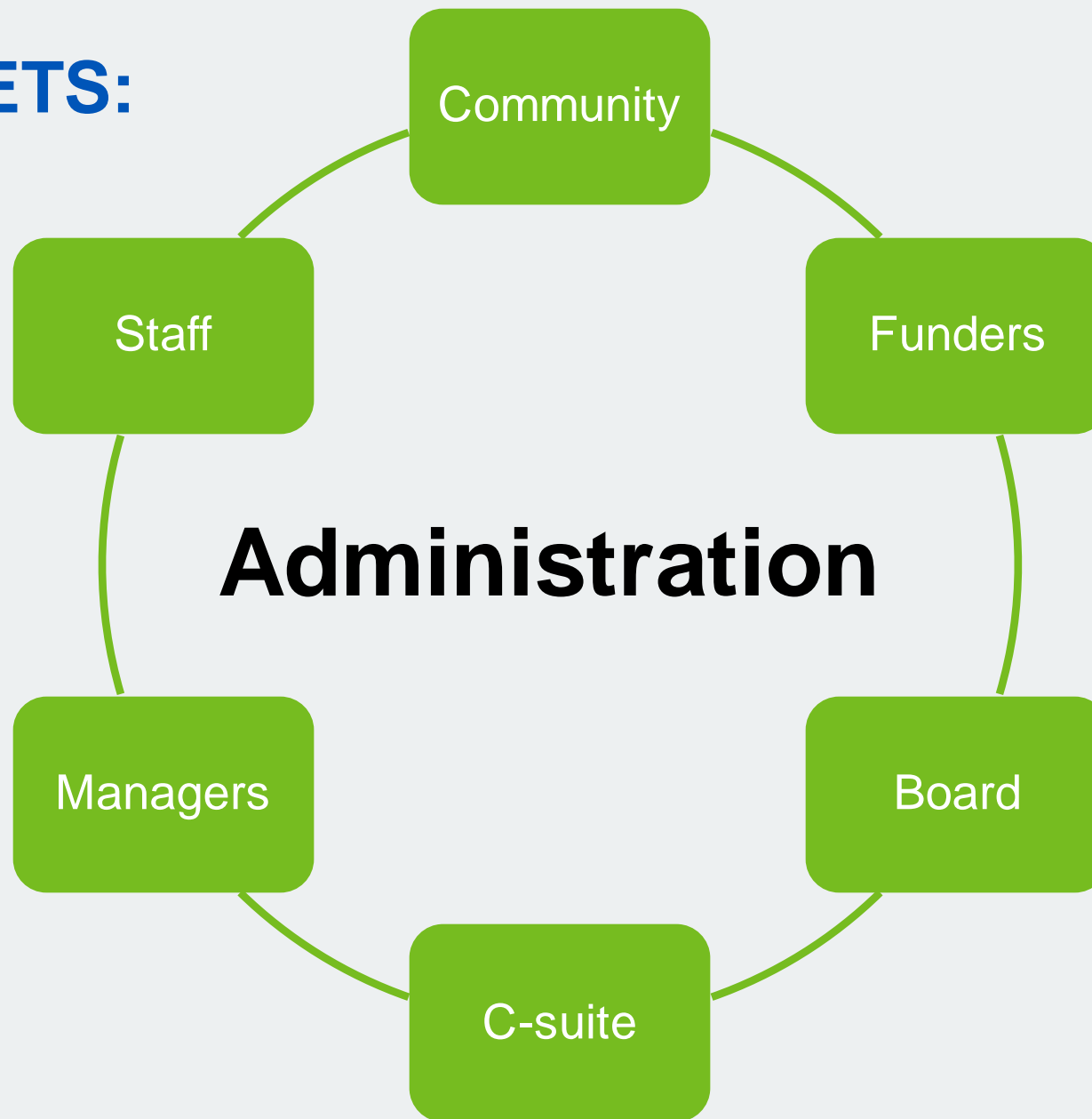
- Funds
- Personnel
- Systems
- Tools



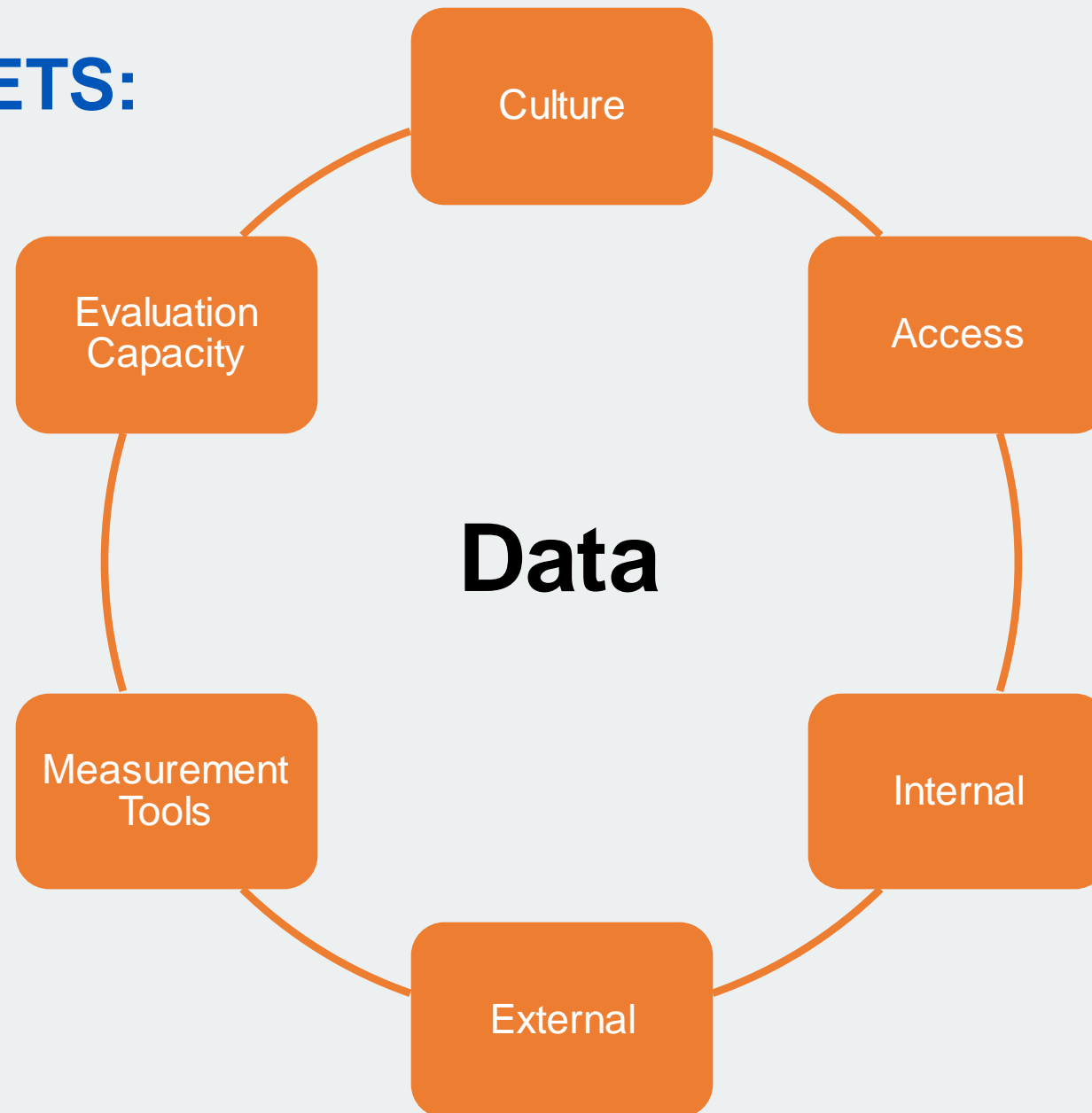
# SOCIAL IMPACT ASSETS



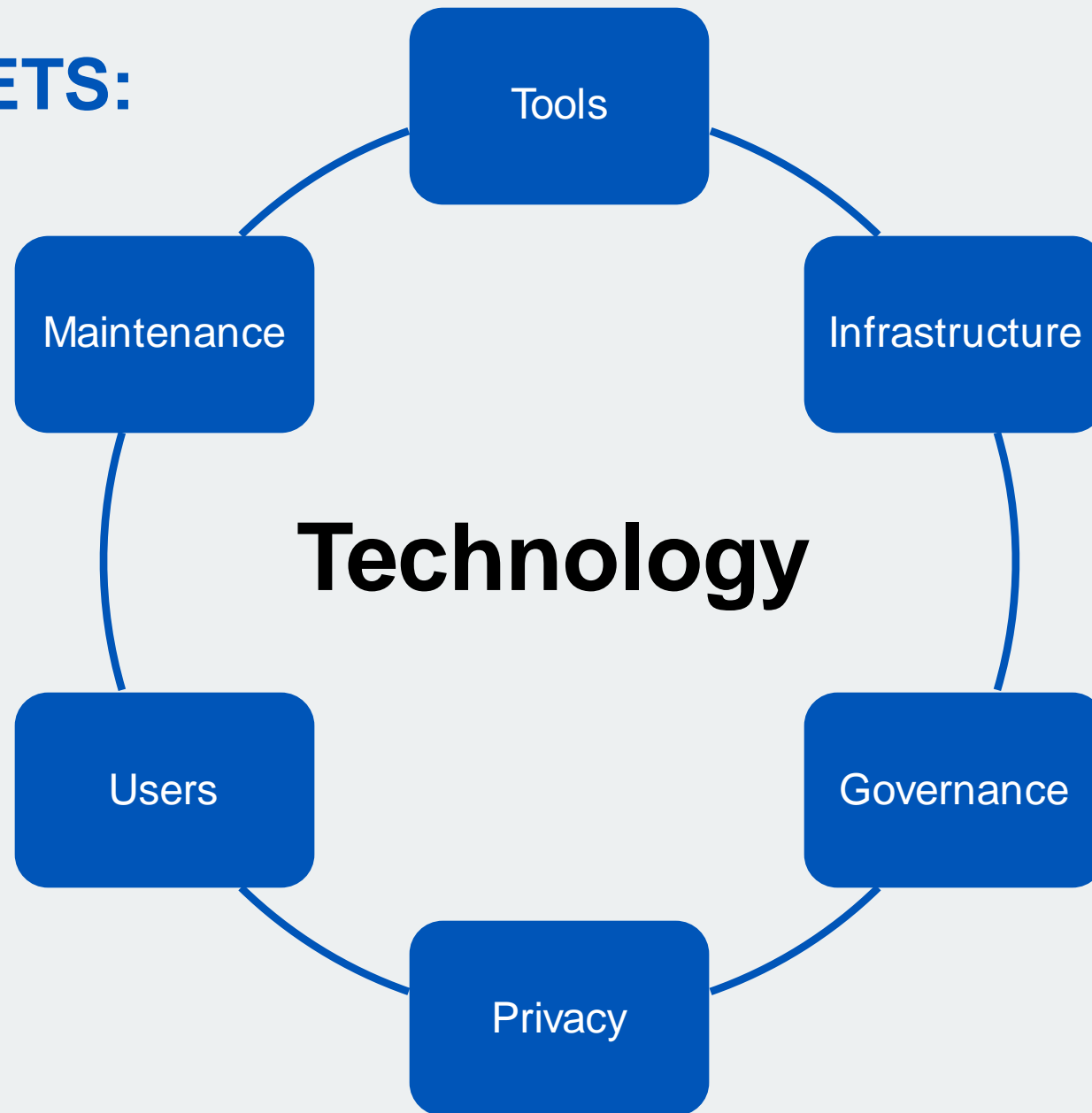
## SOCIAL IMPACT ASSETS:



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# YOUR SOCIAL IMPACT JOURNEY CHECKLIST

- 
- ☐ Have we identified a need for social impact reporting?
  - ☐ Have we consulted with all stakeholders and developed a strategy?
  - ☐ Do we understand any gaps or needs for our intervention(s)?
  - ☐ Are we aware of and have access to all the data and tools necessary to evaluate impact?
  - ☐ Have we planned processes to make data collection and follow-up with clients/partners efficient?
  - ☐ Do we have/are hiring internal resources, or do we contract external services?
  - ☐ Has our follow-up with clients/partners been successful for collecting information?
  - ☐ Are we at the analytics & reporting phase?
  - ☐ Can we narrate our story to funders and other stakeholders?



# Case Study: The WRK Group



## OUR PARTNER & THEIR SECTORS



- 19th of 28 total members of the Purpose Built Communities Network
- Located in Wilmington, Delaware
- Programs span 3 entities/facilities

Crime &  
Safety

Education

Events

Housing

Workforce



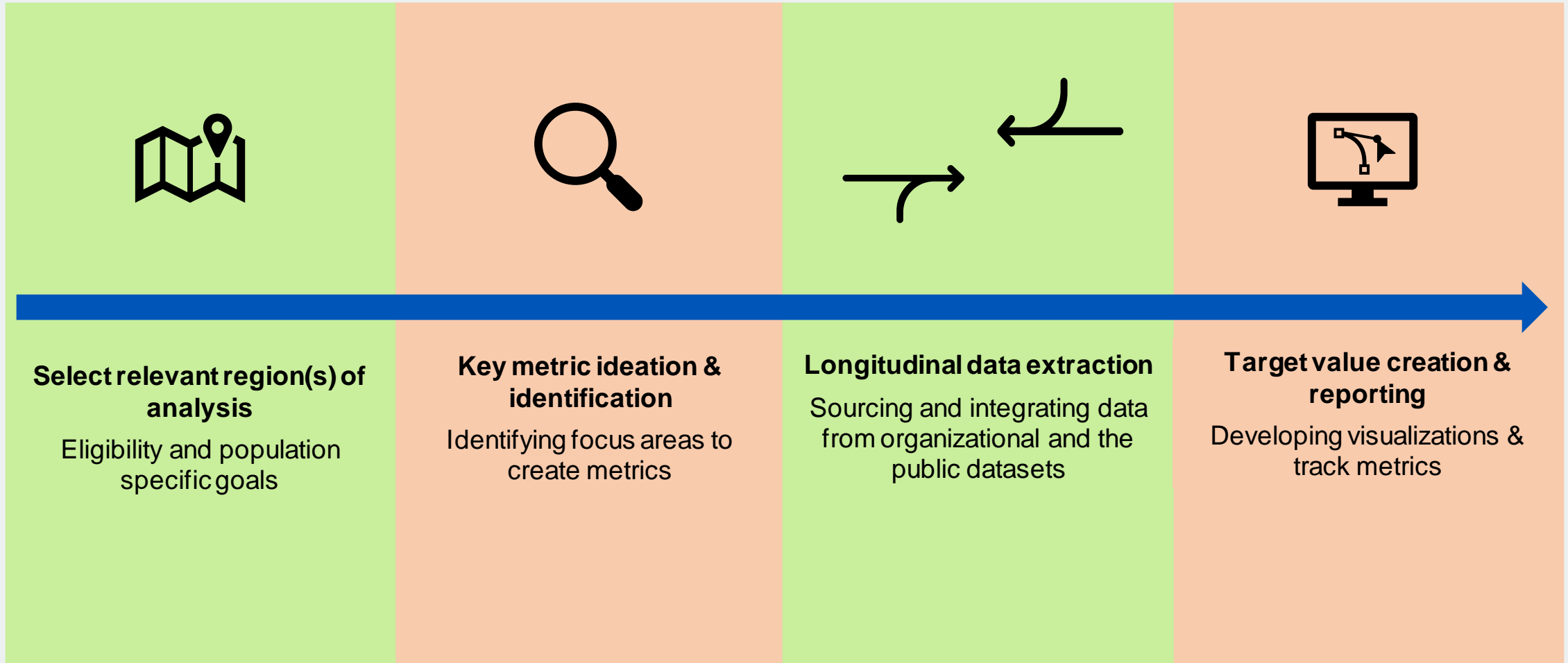
# THE WRK GROUP'S BASELINE

✓	YES
▪	PARTIALLY
□	NO

- ✓ Have we identified a need for social impact reporting?
- ✓ Have we consulted with all stakeholders and developed a strategy?
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  - Are we aware of and have access to all the data and tools necessary to evaluate impact?
  - Have we planned processes to make data collection and follow-up with clients/partners efficient?
- ✓ Do we have/are hiring internal resources, or do we contract external services?
  - Has our follow-up with clients/partners been successful for collecting information?
- Are we at the analytics & reporting phase?
- Can we narrate our story to funders and other stakeholders?



# PROJECT MILESTONES





## The WRK Group's Social Impact





# THANK YOU!

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