

# Design Exercise! Al & Automation Ideation

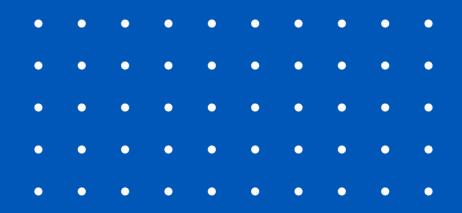
Ryan Harrington ryanh@techimpact.org

Linda Widdop linda@techimpact.org









What are agents?
What do you need to build?
How do you think about their value?

Agenda

...is not actively using generative Al.



....uses tools like Copilot, ChatGPT, or Gemini.



...pays for tools like Copilot, ChatGPT, or Gemini.



...have built Al solutions into your organization's work.



# What are agents?

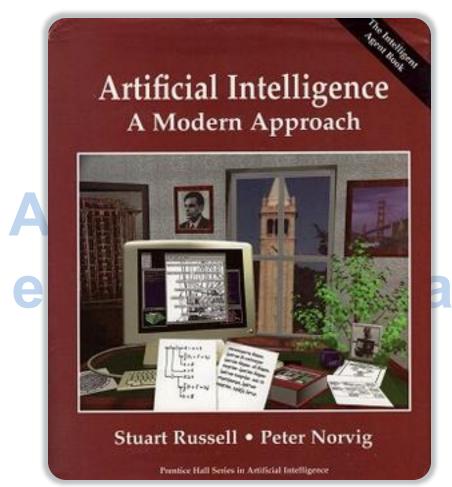


# Anything that perceives its environment and acts on it



# You have a specialized task that you want to use generative Al to solve repeatedly.

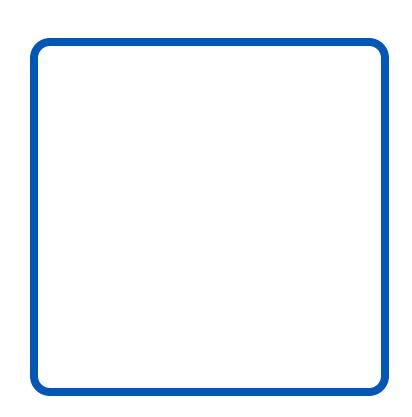


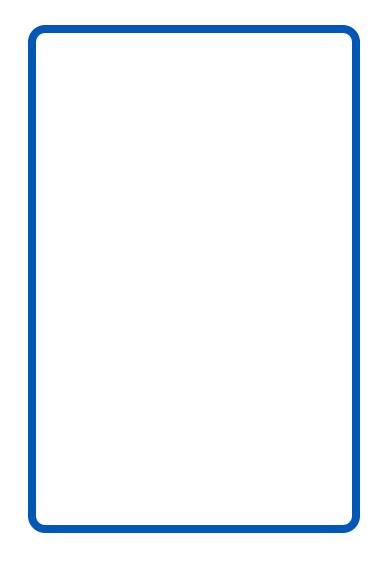


- 1995!

perceives its and acts on it









Agents

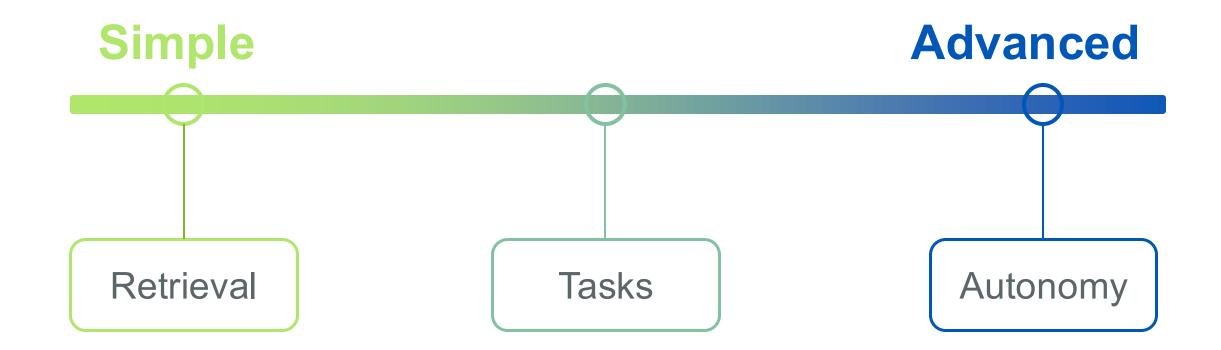
**Automation** 



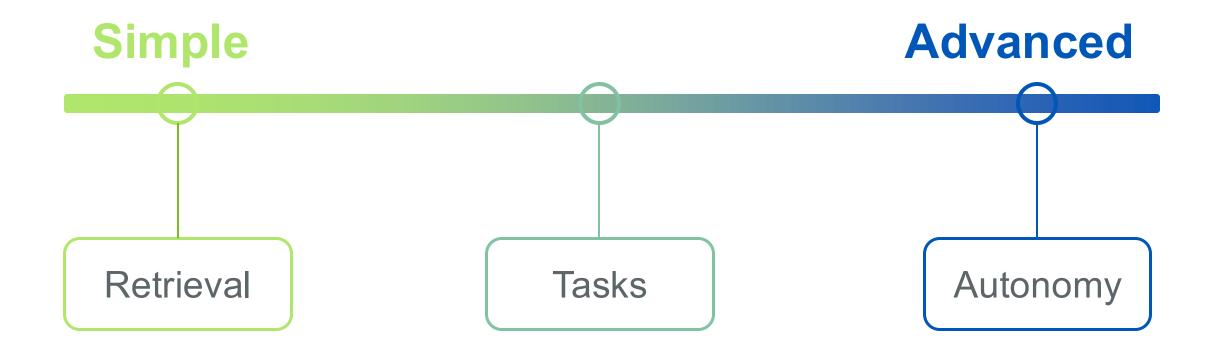
Nondeterministic

**Deterministic** 



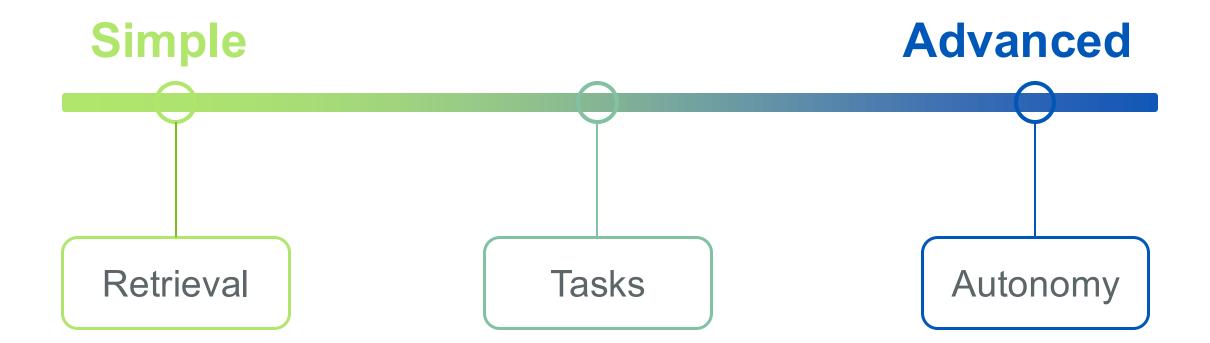






Build a chatbot that is aware of donor information and can answer questions for team members





Build a chatbot that is aware of donor information and can answer questions for team members Automate the generation of donor thank you letters based upon their most recent donation and referencing how they've engaged with the organization



# Simple Advanced Retrieval Tasks Autonomy

Build a chatbot that is aware of donor information and can answer questions for team members Automate the generation of donor thank you letters based upon their most recent donation and referencing how they've engaged with the organization

Identify and engage with lapsed donors in order to re-engage them via personalized outreach



Customer Service	Sales	Finance	Marketing	HR	Legal	IT
Support Entry	Customer Self Service	Quote to cash	Customer insights and strategy	Employee Engagement	Compliance Management	Capacity Management
Assignment	Lead Generation	Record to Report	Demand creation	Recruiting	Contracts & Agreements	Customer Satisfaction Score
Diagnosis	Sales Engagement	Tax & Treasury	Content Creation	HR Admin	Risk Management	IT Budget Variance
Resolution	Sales Presentation	Planning & Analysis	Campaign execution	Compensation & Benefits	Litigations	Security
Continuous Improvement	Negotiations & Closing	Risk Management & Compliance	Recommendation engine	Learning & Development	Consultations	Service Operations
	Post-Sale Follow Up and Upsell	Procure-to-pay	Sales enablement	Talent Management	IP	
	Sales Analysis & Forecasting		Communication	HR Strategy & Planning		



# What are the components of an agent?



# Simple Advanced Retrieval Tasks Autonomy

Build a chatbot that is aware of donor information and can answer questions for team members

Automate the generation of donor thank you letters based upon their most recent donation and referencing how they've engaged with the organization

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## Large Language Model





### **Environment**





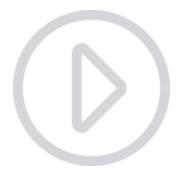
## Trigger







### Data









## Supervisor









# Tools O G G G G Tools







## How have we done this?



#### Nonprofit PolicyBuilder

Welcome to the Computer Use Policy Digital Workbook

Developed by Tech Impact, this tool leverages over a decade of industry experience to help you assess and document your organization's technology practices to auto-generate a customized Computer Use Policy.

#### WE FOCUS ON FOUR KEY AREAS

A strong Computer Use Policy is essential for nonprofit organizations to protect sensitive data, ensure compliance, and promote responsible technology use across their teams. This workbook cover policy elements that include:



#### Acceptable Use

Covers how employees can responsibly use their organization's tech, data, and resources.



#### **Bring Your Own Device**

Governs how employees can use their personal devices, such as smartphones, laptops, or tables for work purposes.



#### Data Security

Protects sensitive information, including donor records, client data, and organizational assets, from unauthorized use.



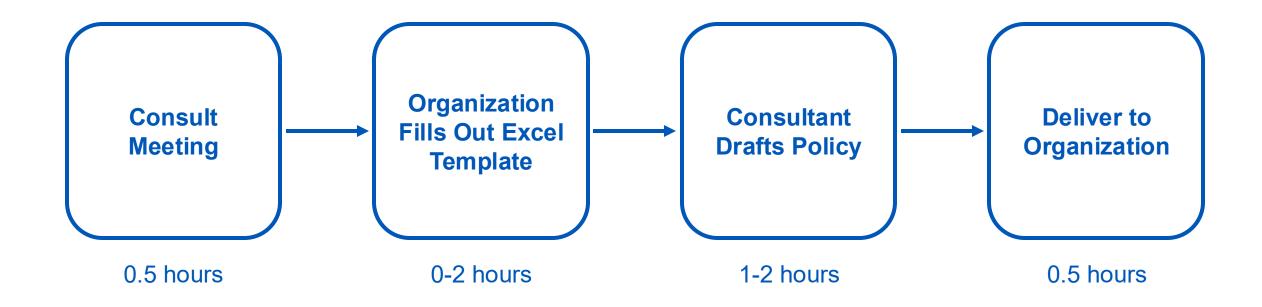
#### **Artificial Intelligence**

Ensures ethical and transparent use of artificial intelligence that aligns with organizational mission and values.





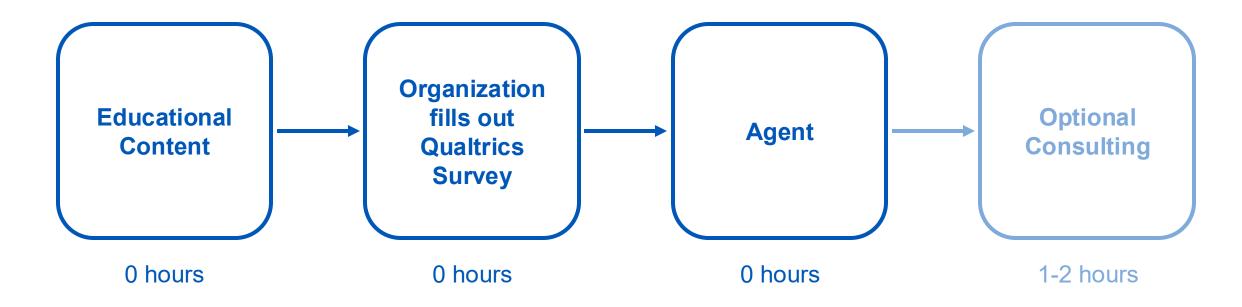
## **Before Agents**





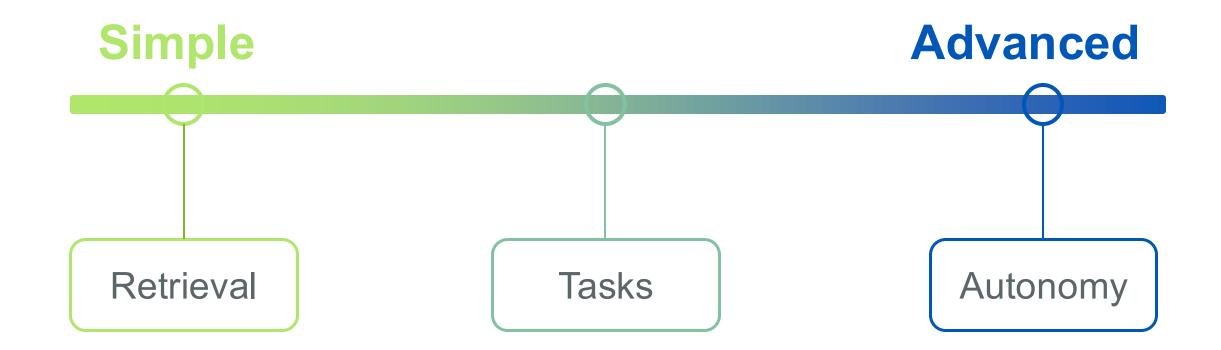


## **After Agents**

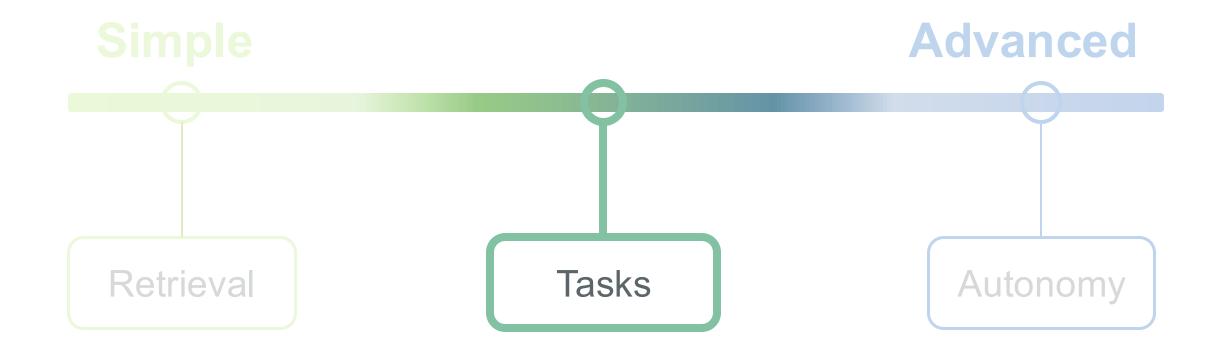


















### Nonprofit PolicyBuilder

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Developed by Tech Impact, this tool leverages over a decade of industry experience to help you assess and document your organization's technology practices to auto-generate a customized Computer Use Policy.

## Use it for free:

WE FOCUS ON FOUR KEY AREAS

# techimpact organic policy builder

chnology use across their teams. This workbook cover policy elements that include:



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## How can you do this in your organization?



2 Map logic & requirements

3 Prioritize

4 Build & iterate



2 Map logic & requirements

3 Prioritize

4 Build & iterate



What are tasks that you or your team performs regularly?

List at least three opportunities on your own.



#### For each opportunity:

- 1. What current level of effort does this require?
- 2. By saving this level of effort, what additional value would this allow you to create?



Share opportunities in groups.

Look for areas of inspiration.

Are there additional opportunities that emerge?



Consider which of the opportunities you listed are most valuable for your organization.

Pick one.



Pick one opportunity to start with.

Think about how you would explain to a new hire or an intern how to do that work.

You're going to map that logic out.



## 2 Map Id

#### Map logic & requirements

Start by mapping out the logic of the current state.

#### Tools to help you:

- Vibe Boards (app.vibe.us)
- Miro Boards (miro.com)
- PowerPoint / Slides
- Pen & Paper



Now focus on reimagining it by using an agentic workflow.

How would this change if you could take humans out of the loop (or dramatically minimize their involvement)?



- What triggers this workflow happening?
- 2. Is there additional information to reference to guide decisions?
- 3. What are the decision points to consider?
- 4. What is the end product that should be produced?
- 5. Are there places where a supervisor should give feedback?



Be prepared to share this with your "table".

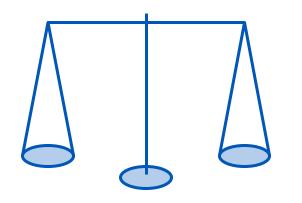
Do any of the ideas of your peers spark changes in how you might think about your own work? Adjust accordingly.

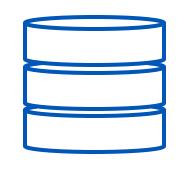


## Have you implemented what you need to in order to effectively use AI?









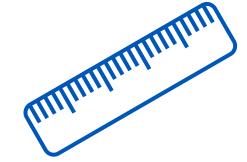


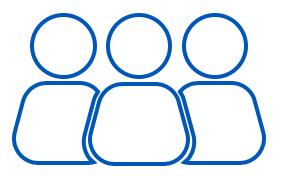
**Vision & Strategy** 

**Governance & Ethics** 

**Data & Infrastructure** 

**Skills & Capabilities** 







**Measurement & Evaluation** 

**Culture & Transparency** 

**External & Sustainable Support** 





#### Find the Al Readiness Domains here:

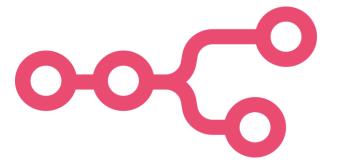


bit.ly/
ai-readiness-domains

#### What do you need to build these tools?



















#### Welcome to the Nonprofit Prompt Assistant

This prototype app helps nonprofit professionals streamline their work using Al-generated prompts.

Choose a task category

The categories are designed specifically for nonprofit operations, fundraising, and program management.

Fill in standard information

This information will be used to customize the prompts to your organization's context.

Get a customized prompt instantly

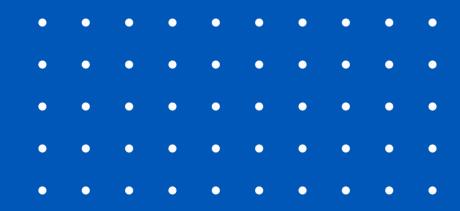
You can copy the prompt to your clipboard and use it immediately.

At the end, we'd love your feedback and email so we can keep improving!

Start Using the Assistant







## Design Exercise! Al & Automation Ideation

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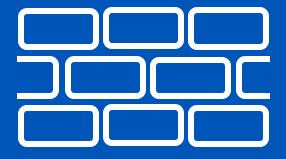
Problem: We have language specific to our domain that generative Al does not understand.



Your organization is focused on helping patients who are aging in place. Your case notes for your patients regularly include medical terminology.

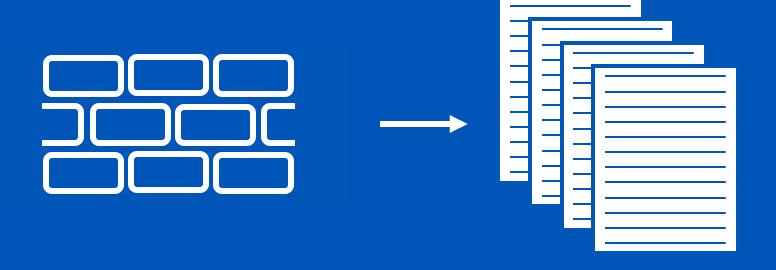


#### Solution: Finetuning





#### Solution: Finetuning





#### Solution: Finetuning





#### What is generative Al?



#### Key components



Internet Scale Data



Content Creation



Variability & Creativity



Various Modalities



#### Use it to...

write a first draft automate communication

refine language localize content

summarize generate code

ideate augment your work

extract or classify data ...and many, many more



Problem: We need the outputs of our generative AI tools to reference accurate, up-to-date information.



You are a legal aid organization. You have a repository of case law that you want to summarize and directly reference to augment the work of your legal team.

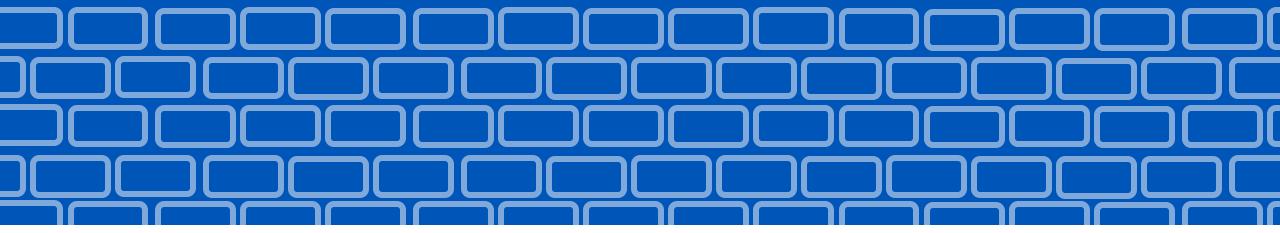


## Foundation Models

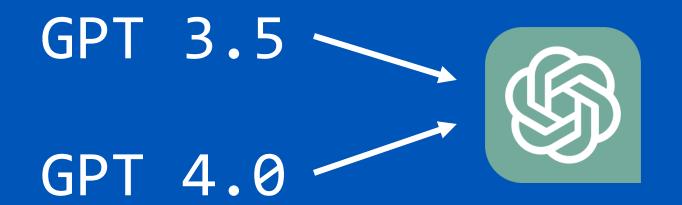


GPT 3.5

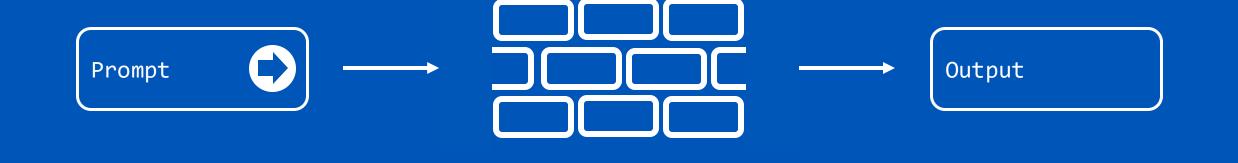
GPT 4.0

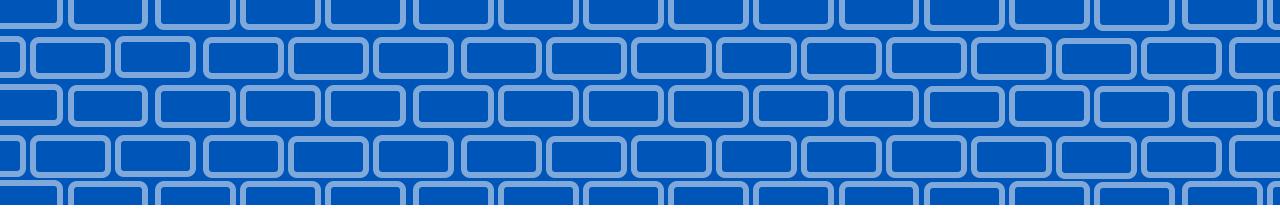












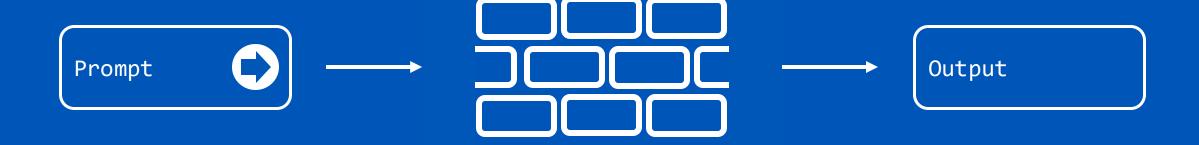


#### Solution: RAG Models

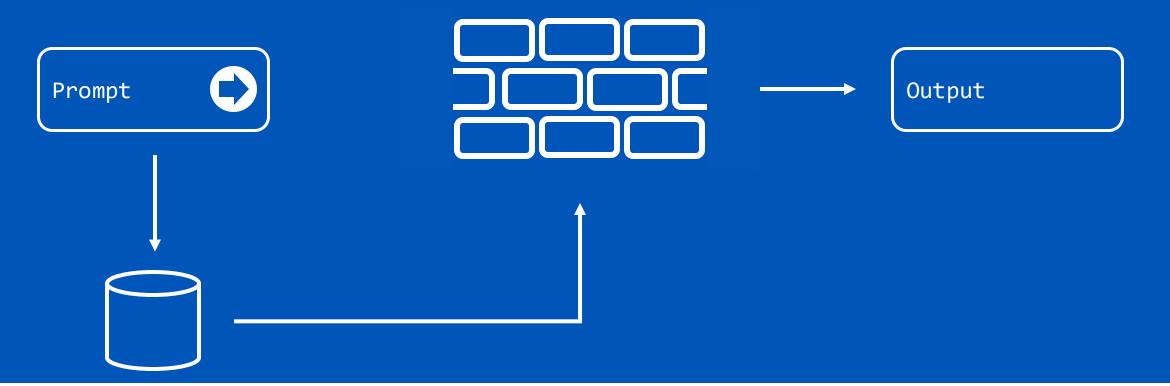
# Retrieval Augmented Generation



#### **Solution: RAG Models**



#### Solution: RAG Models





## What is artificial intelligence?



**Robotics** 

**Expert Systems** 

**Vision** 

**Planning** 

**Speech** 



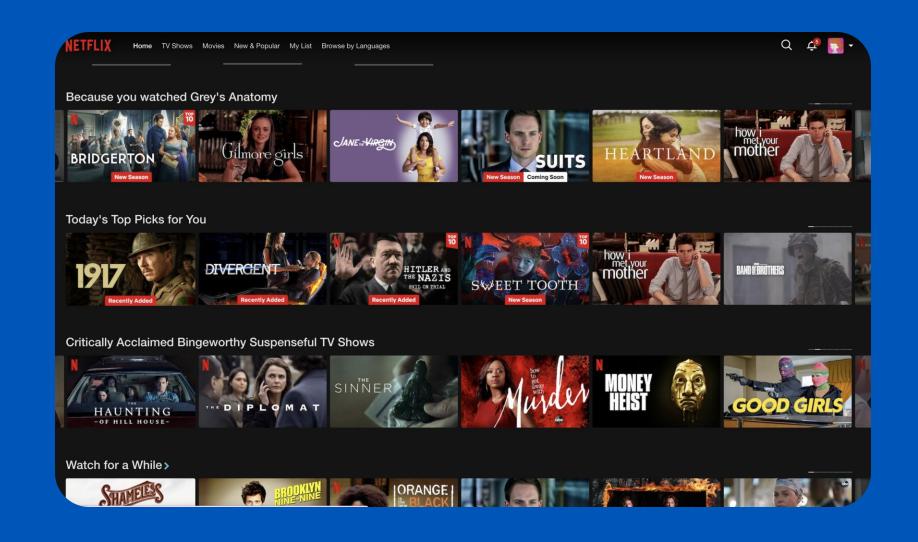
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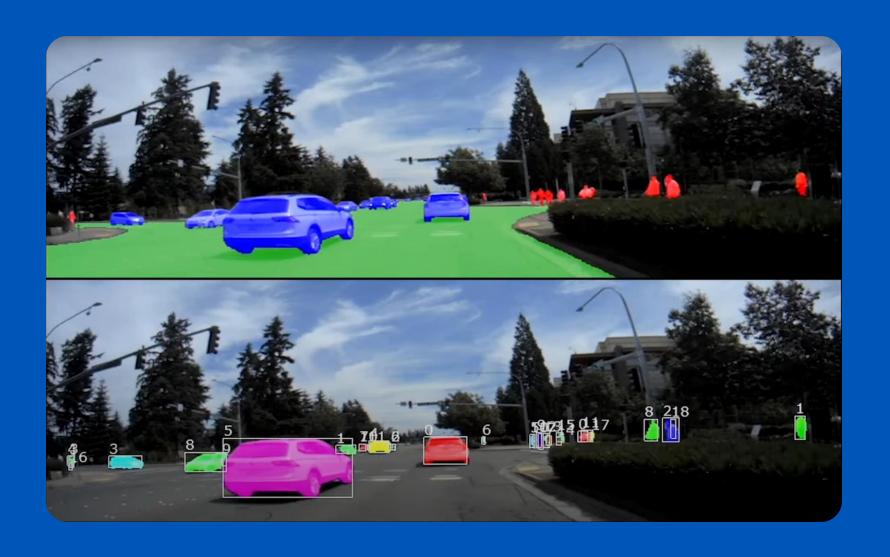
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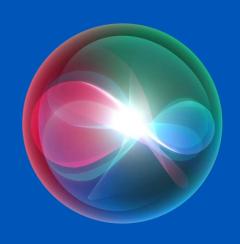
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Speech



# Problem: We need to keep our data secure while using generative Al.



## **Solution: Paid Tools**

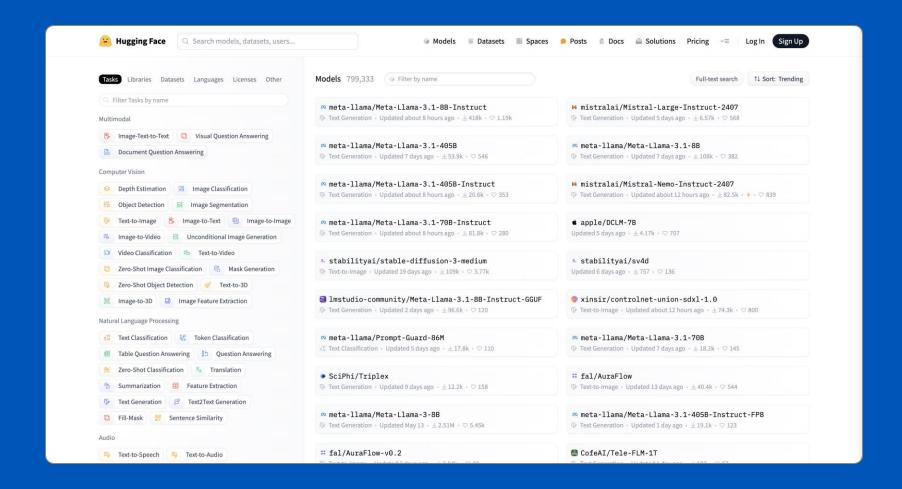








## Solution: Self-Hosting









## What are some challenges your team have run into while using generative Al tools?



### Large Language Model



Large Knowledge Model



### Hallucinations

Creating incorrect responses (that sound correct) with high confidence.

### New York lawyers sanctioned for using fake ChatGPT cases in legal brief

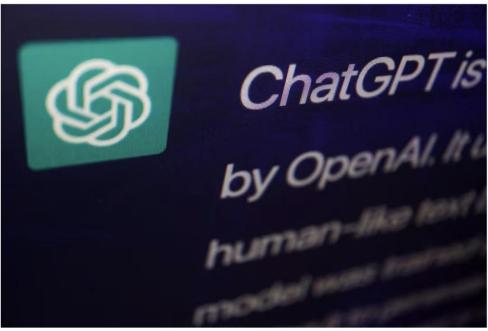
By Sara Merken

June 26, 2023 4:28 AM EDT · Updated 5 months ago









A response by ChatGPT, an AI chatbot developed by OpenAI, is seen on its website in this illustration picture taken February 9, 2023. REUTERS/Florence Lo/Illustration Acquire Licensing Rights [2]

NEW YORK, June 22 (Reuters) - A U.S. judge on Thursday imposed sanctions on two New York lawyers who submitted a legal brief that included six fictitious case citations generated by an artificial intelligence chatbot, ChatGPT.



## Problem: We want to begin using generative Al in our practice.



### Solution: Free, Off-the-Shelf Tools









**Include Details** 

**Adopt a Persona** 

**Use Delimiters** 

**Specify Output Length** 

**Specify Steps** 

**Provide Examples** 



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### Before:

Write a thank you letter to a grantee organization for attending a conference.



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**Specify Steps** 

**Provide Examples** 

#### Before:

Write a thank you letter to a grantee organization for attending a conference.

#### After:

You are a grant making officer at a large Foundation. You want to build stronger relationships with grantees. Recently grantees attended a conference focused on measurement and evaluation. Write a thank you letter to your grantees including your excitement for them to begin using the techniques discussed at the conference.



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