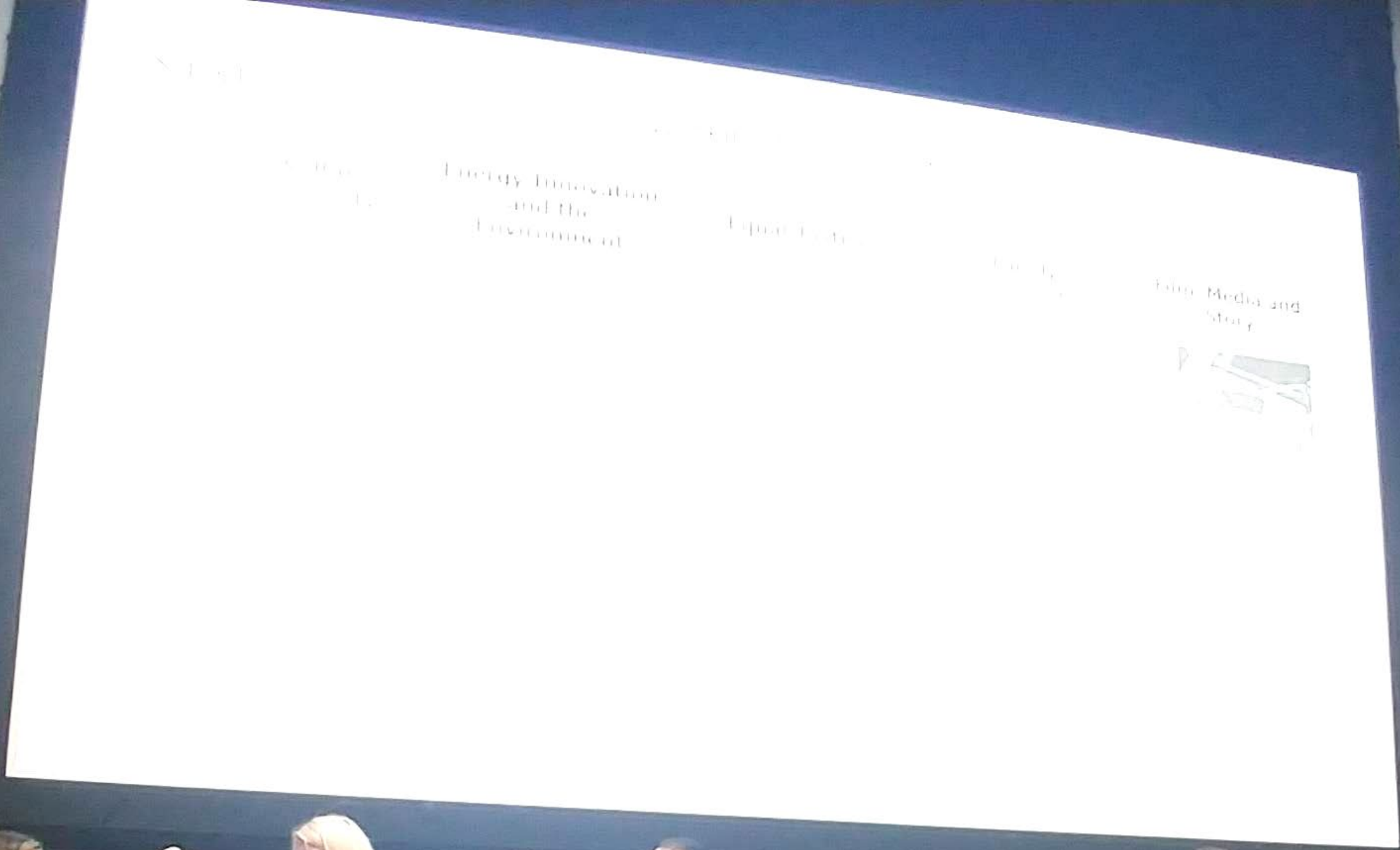




Unveiling Solutions to Societal Challenges Through Computer Simulation





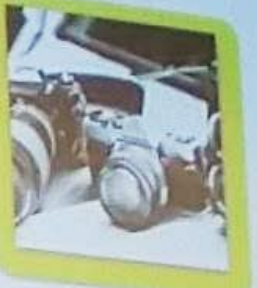




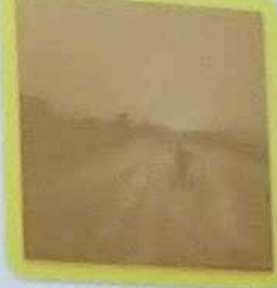
October 2, 2024

**Paolo Gaudiano, Chief Scientist
Aleria Research Corp**

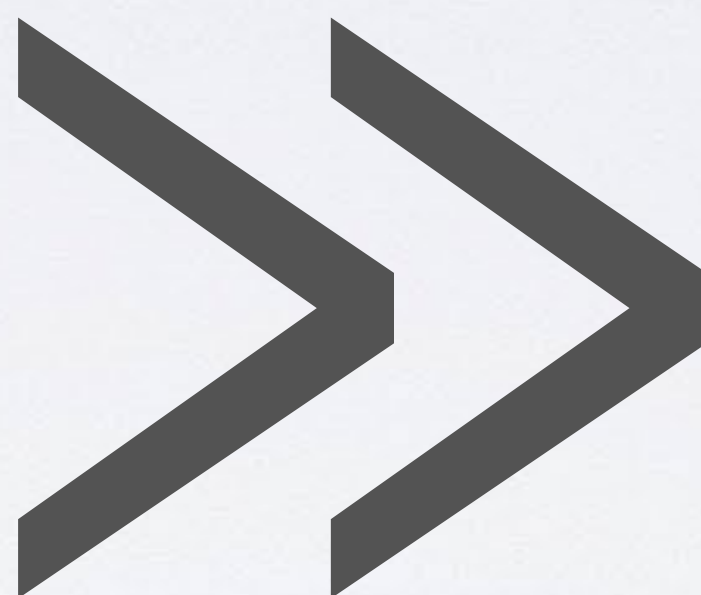
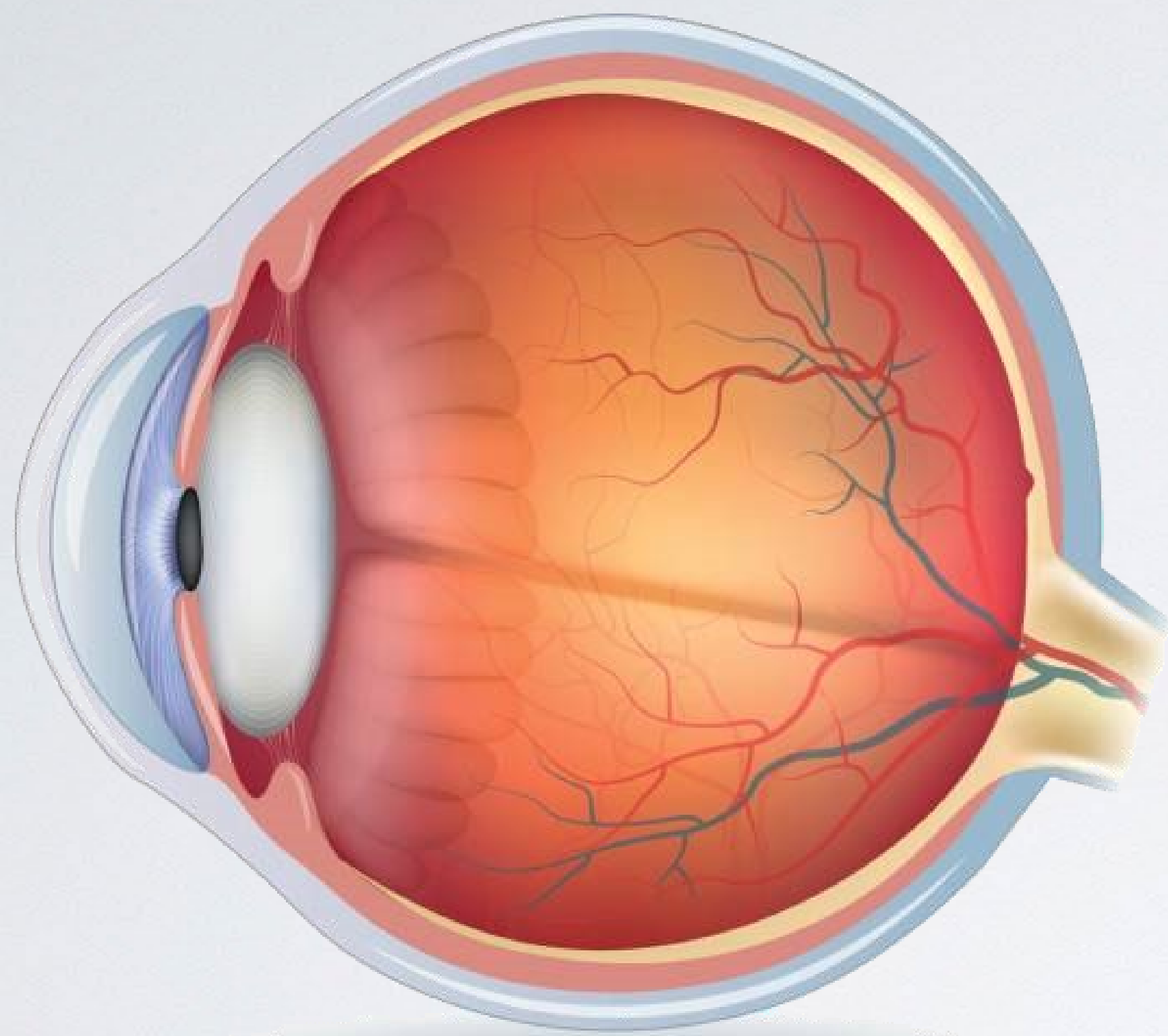


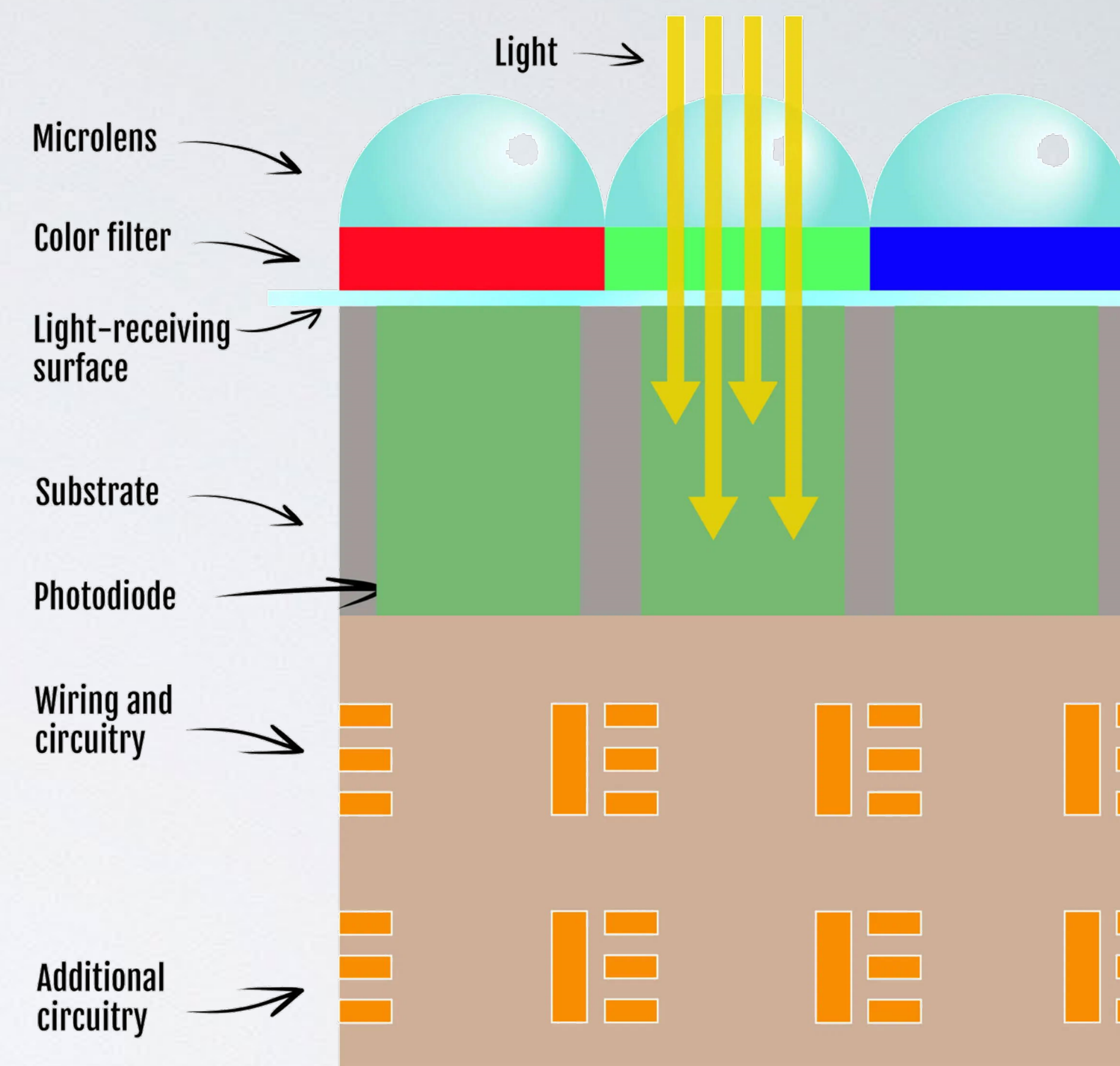
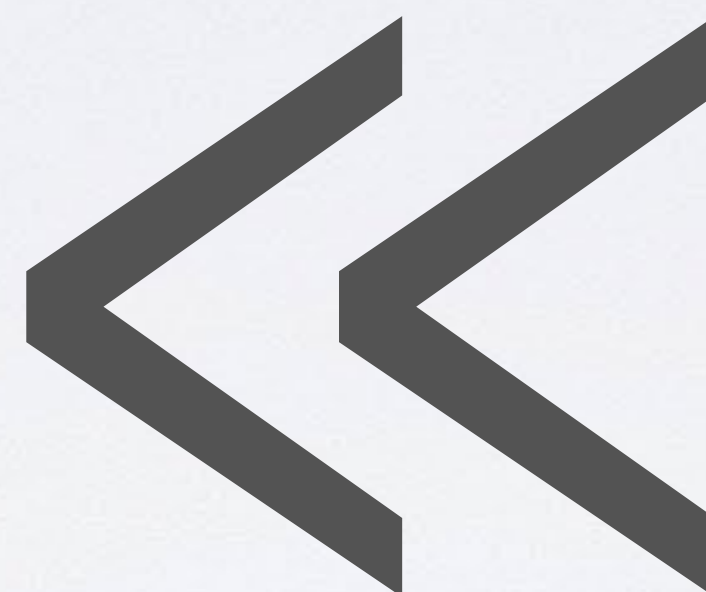
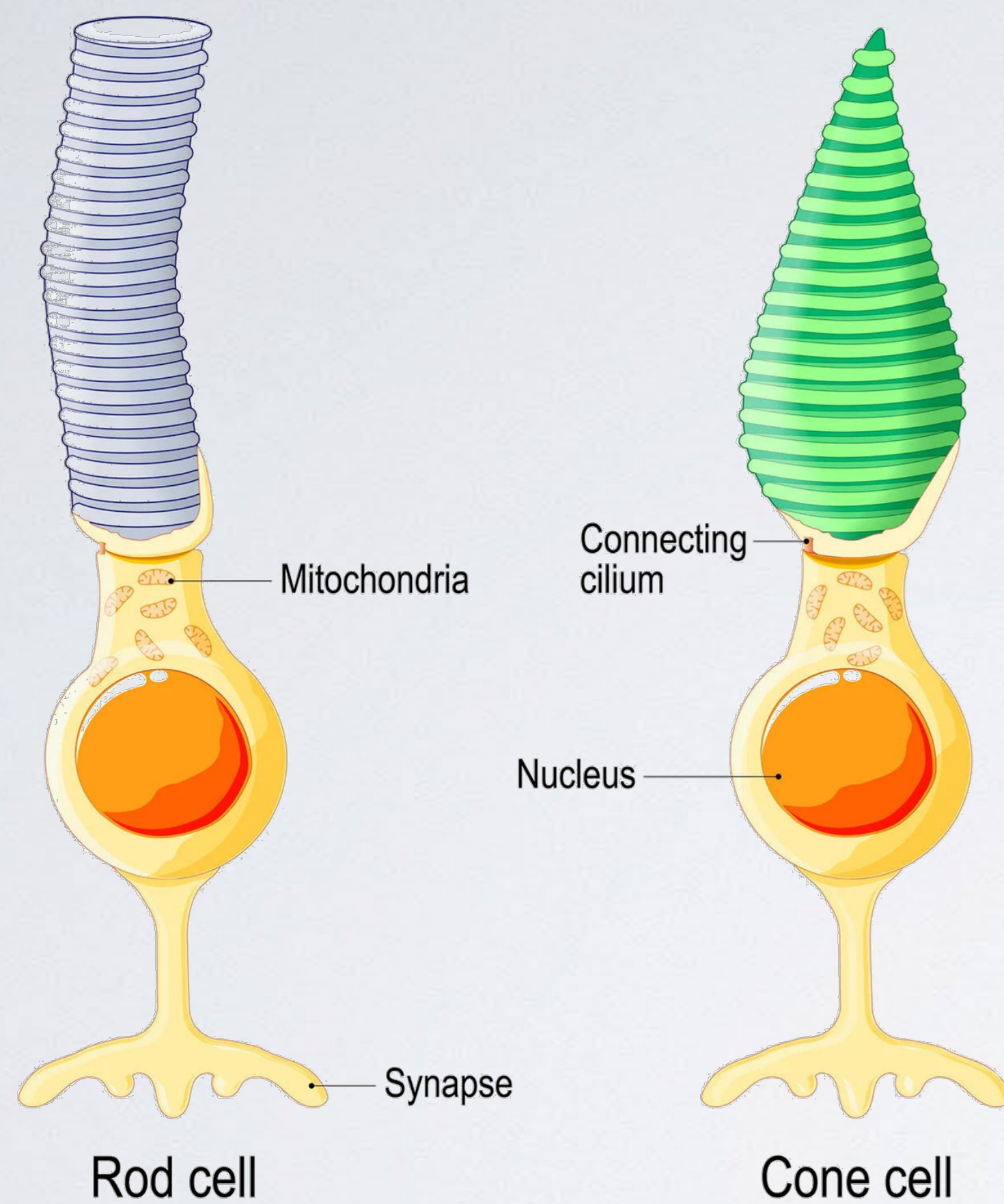
NEXUS

Working Groups →

Animal Welfare and Biodiversity 	Energy Innovation and the Environment 	Equal Justice 	Family Prosperity 	Film, Media and Story 
Futurism 	Impact Investing 	Indigenous Peoples 	Invest in Yourself 	Refugees and Forced Displacement 



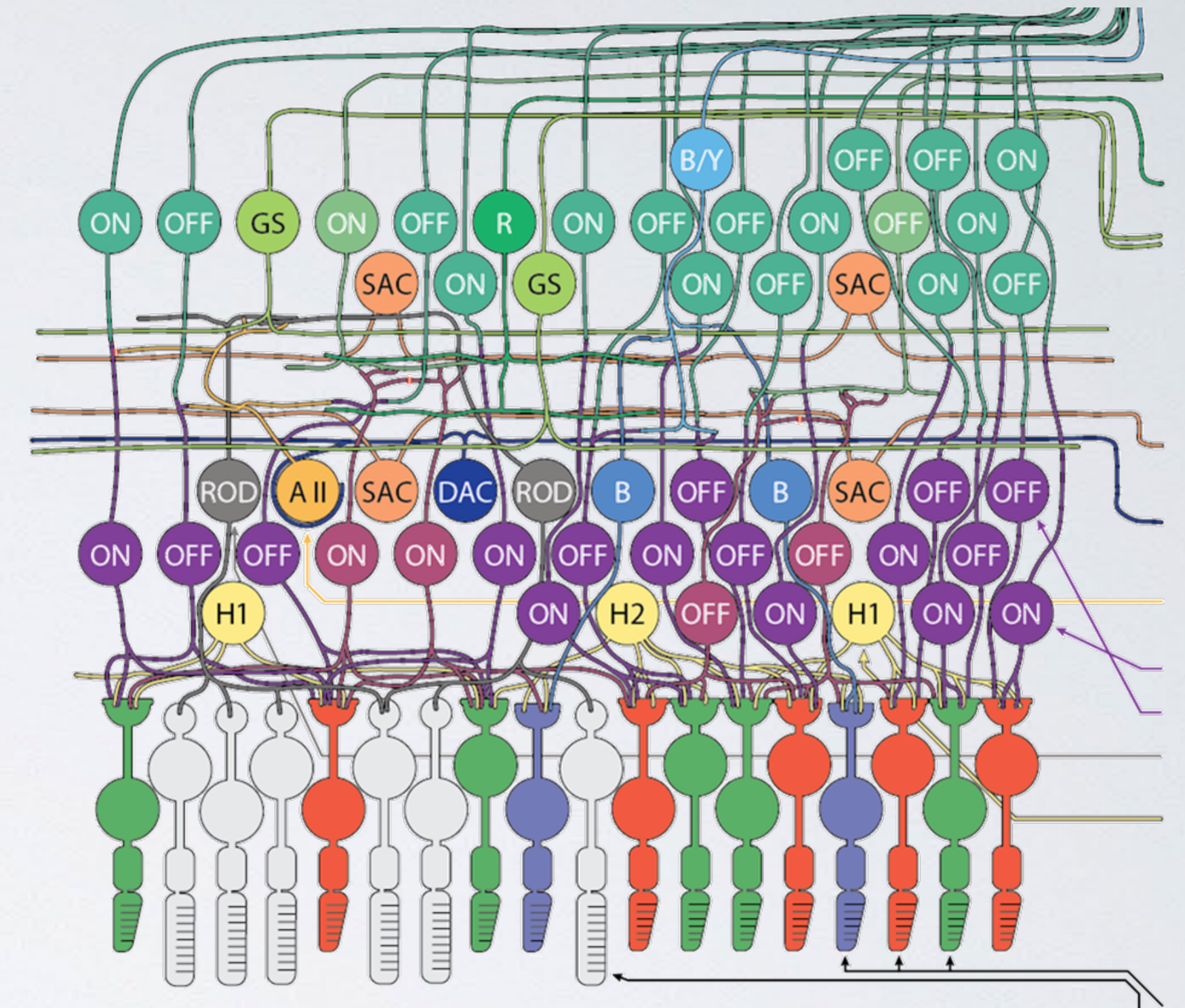
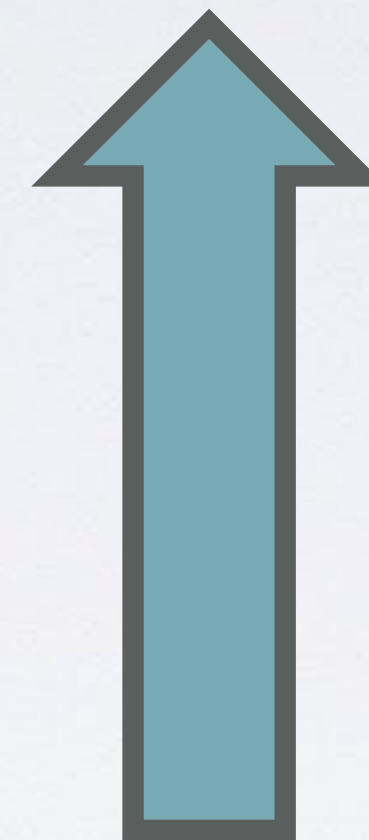
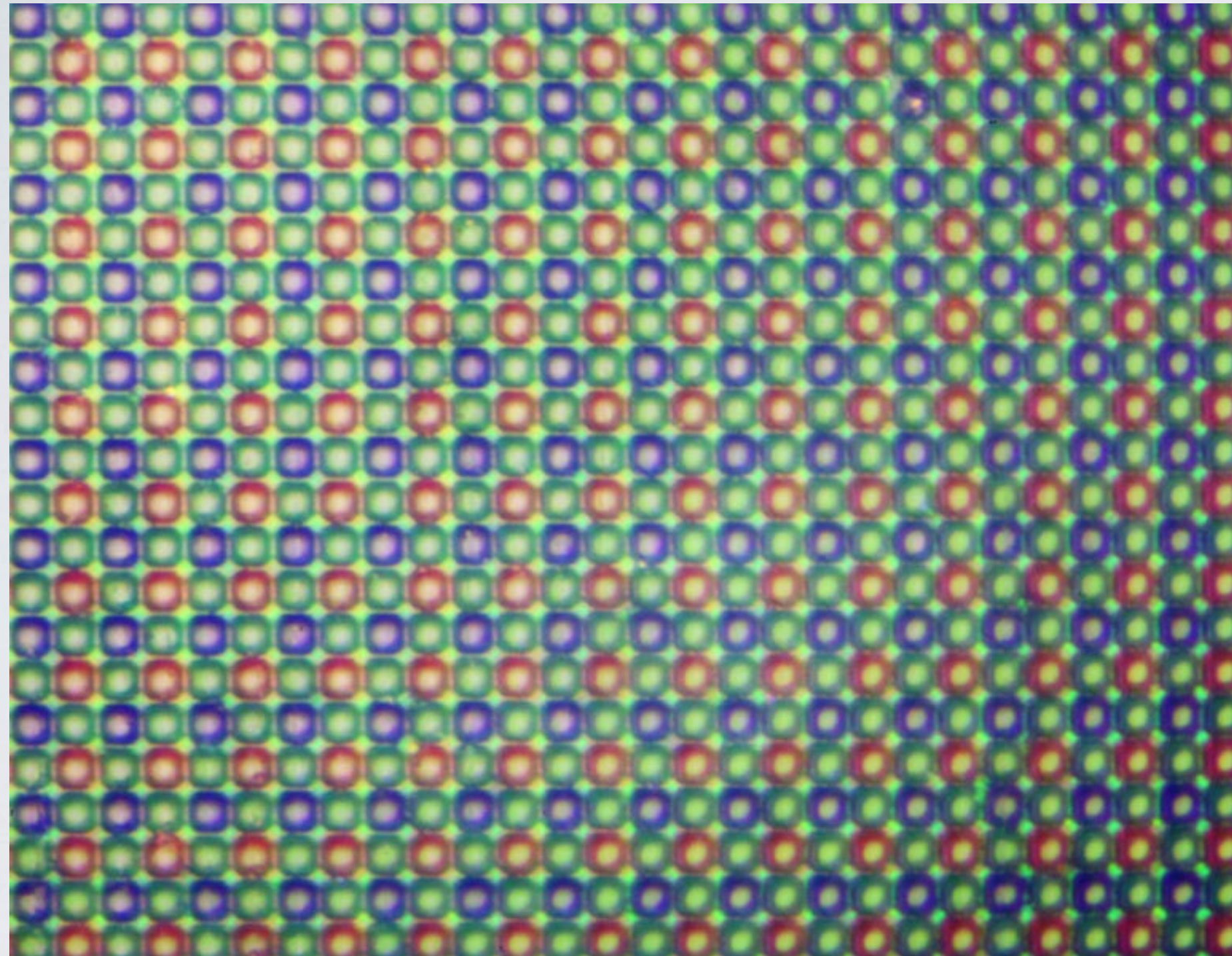




Deterministic

BEHAVIORS

Emergent



Independent

ELEMENTS

Interacting

Definition of “emergent behavior”

A system’s behavior is said to be emergent if it cannot easily be explained or predicted from the behavior of the individual elements



#TECHFORWARD 2024



*Many human systems are also
complex (i.e., they exhibit
emergent behaviors)*

Stock markets



Sports



Traffic jams



All examples of *Complex Systems*

A system is said to be complex if:

1. It consists of many *interacting elements*
2. The system exhibits *emergent behaviors*

*Virtually every societal
problem you may be
interested in tackling is a
complex system!*

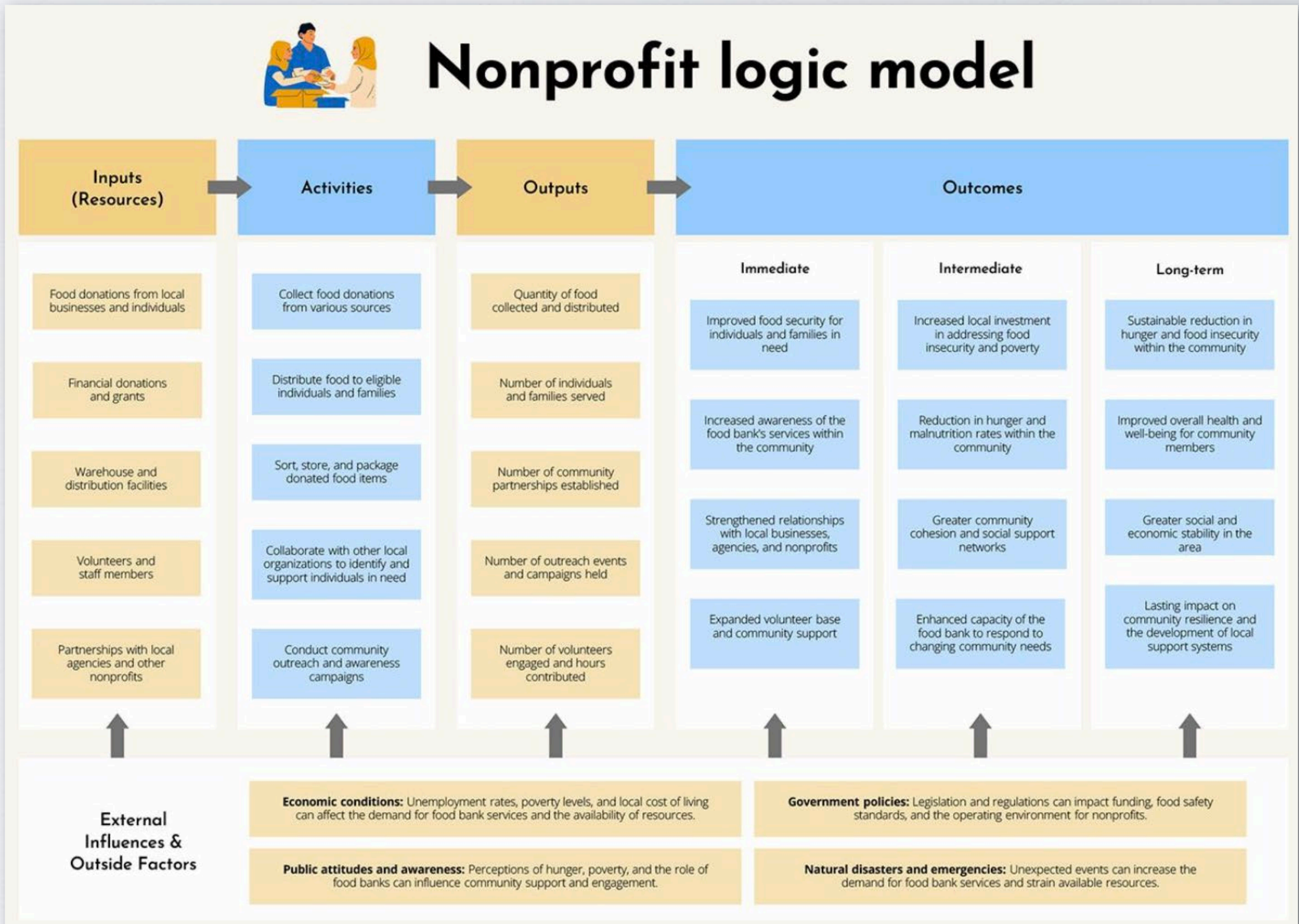
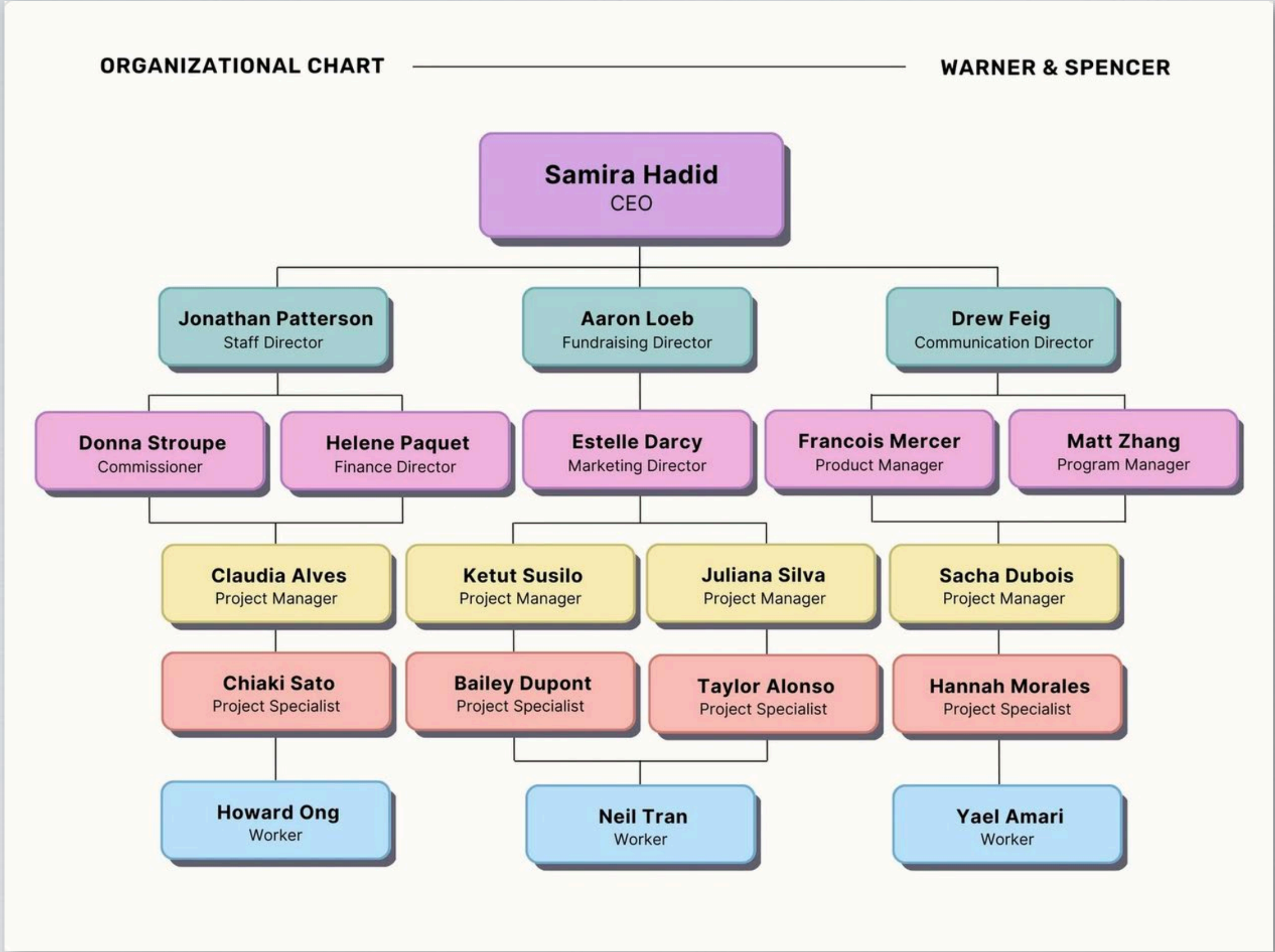
The nonprofit's *alleged* goal

*How do we design our
programs to achieve desired
outcomes and impact?*

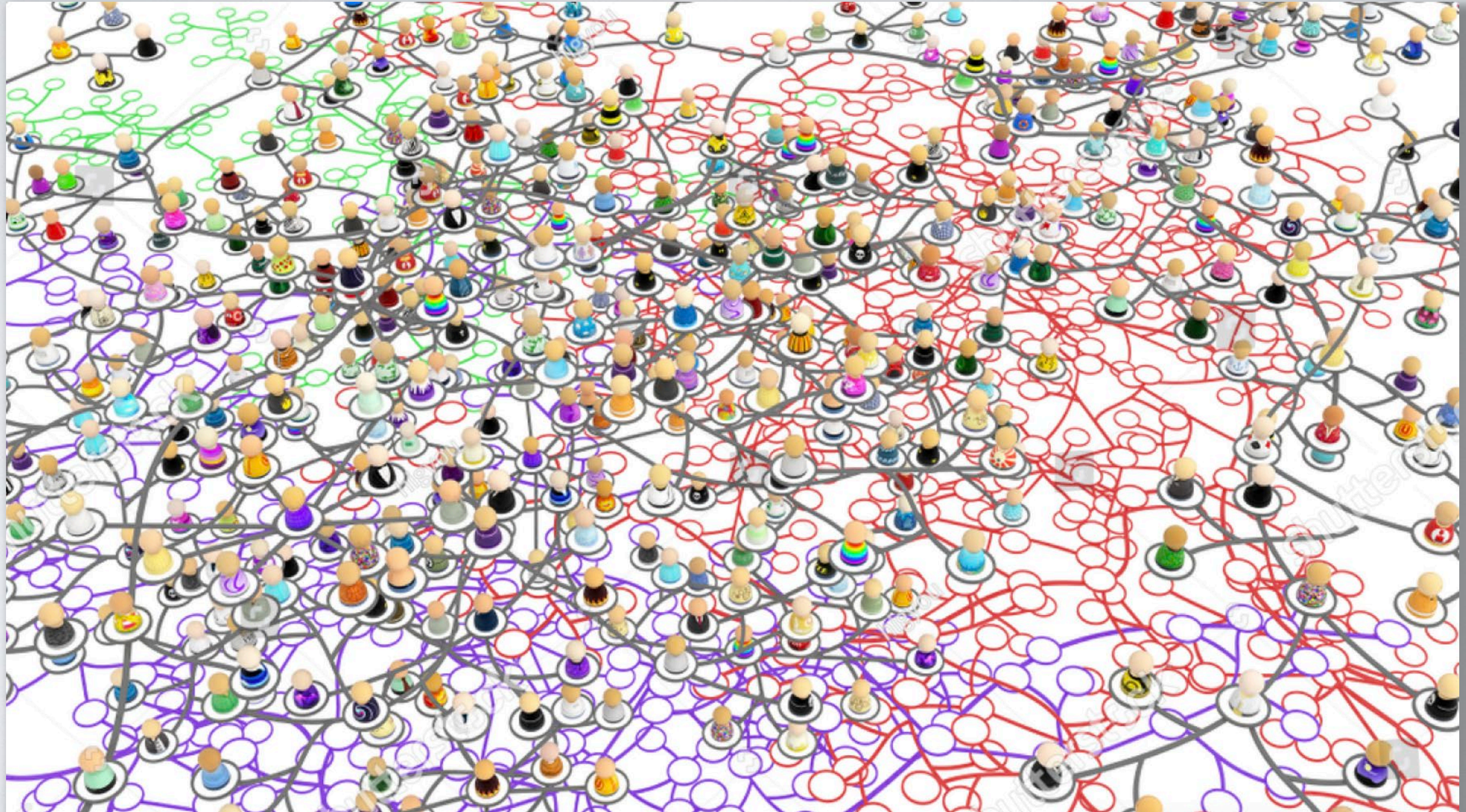
The nonprofit's *actual* goal

*How do we define individual
behaviors and interactions to
produce desired emergent
behaviors?*

The illusion



The reality

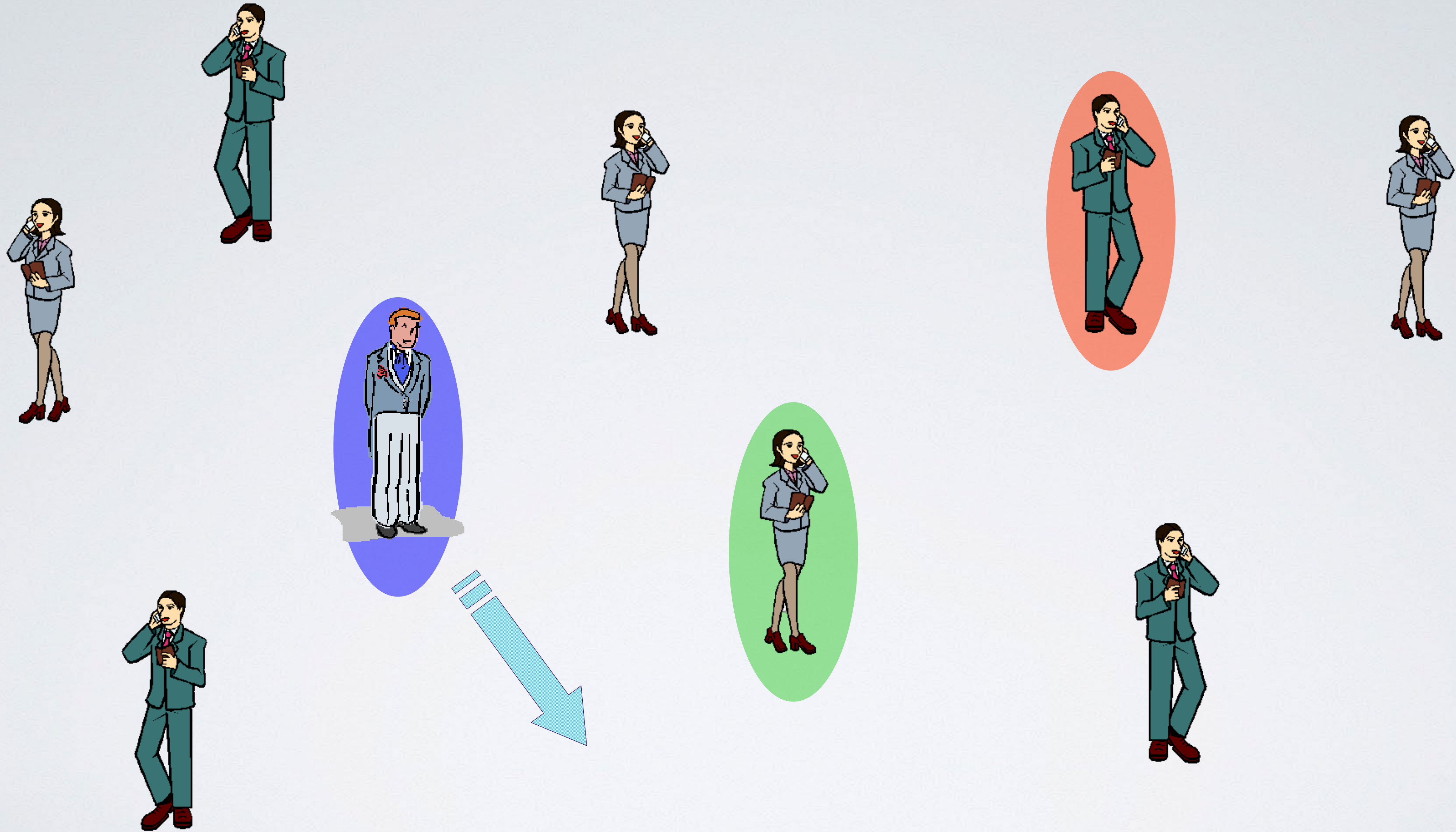


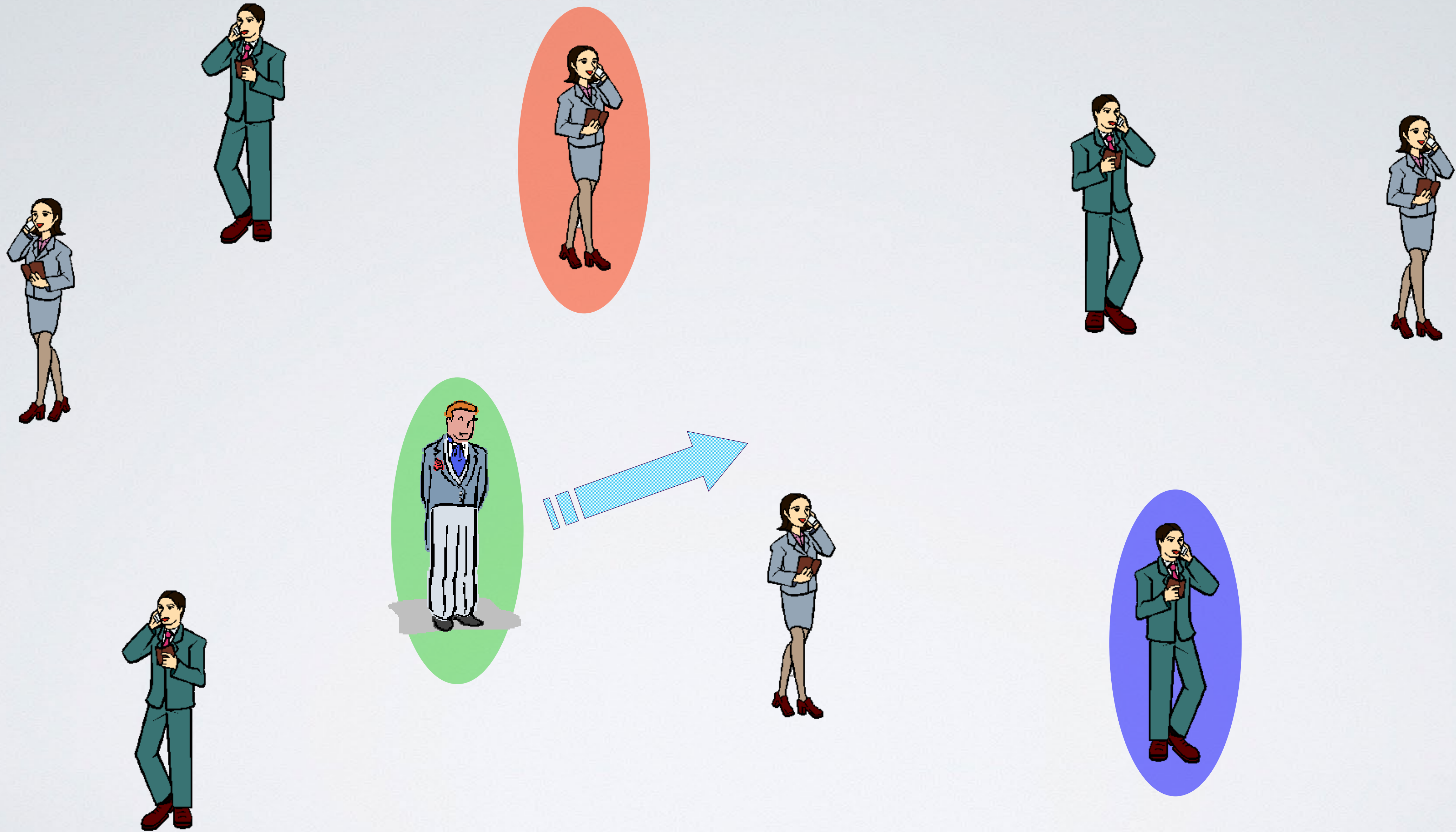
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A further... complication

*A system does not need
to be complicated in order
to be complex!*

The aggressor-defender game





Version 2 always leads to “clustering”



Why should we care?

- Knowing the behavior of every individual is not enough to predict system behavior
- Slight changes in rules or interactions can lead to dramatic changes in system behavior

We need a different approach!

A human-centric approach: *Agent-Based Simulation (ABS)*



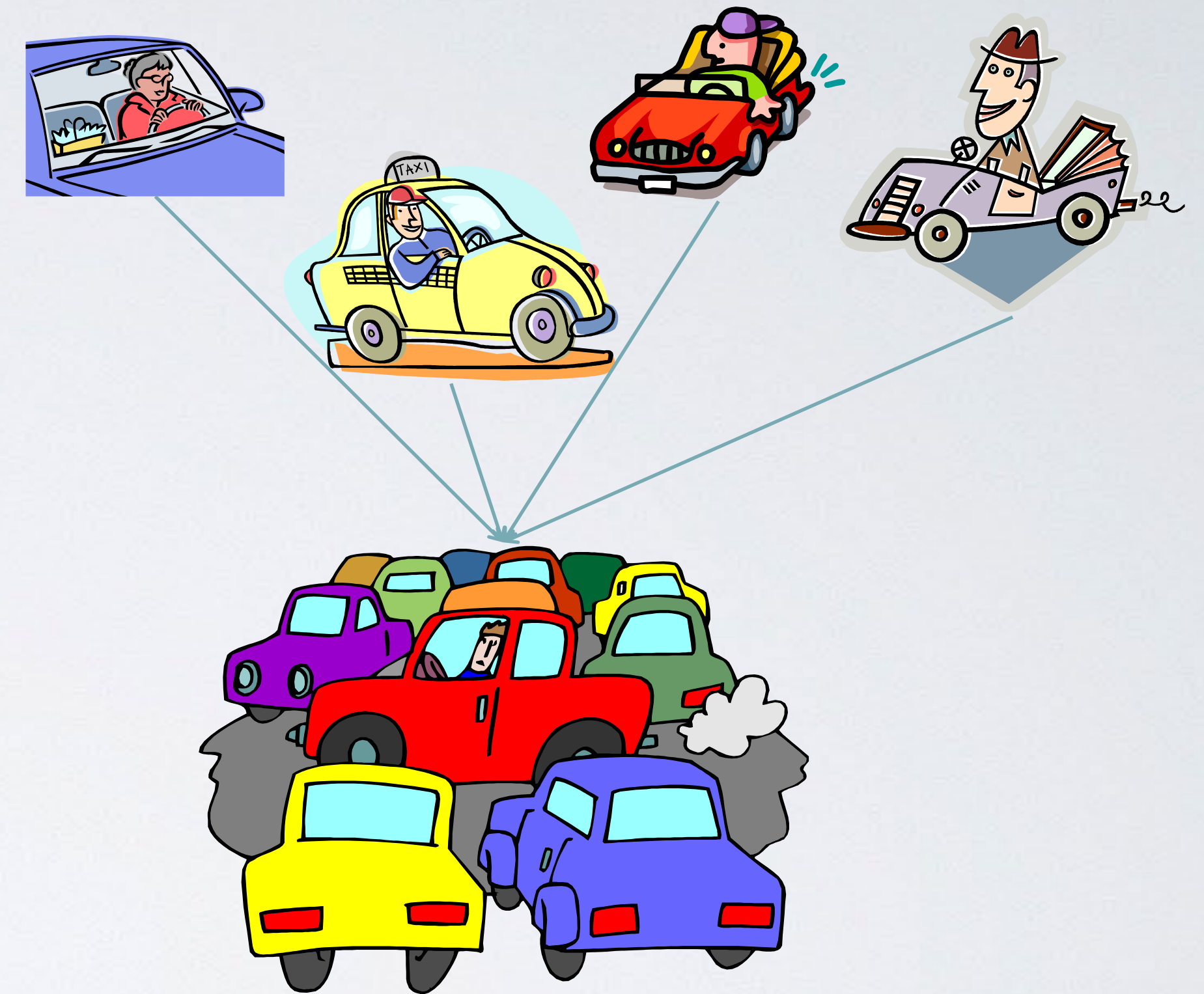
Behavioral Sciences
to understand individual
behaviors and attitudes
+
Computer Simulations
to capture interactions
between individuals

Traffic jams



ABS: a human-centric approach

- Simulate the behavior of individual drivers (driving style, start/end points, response to conditions...)
- Adjust behaviors until overall traffic patterns are replicated accurately



What are typical driving behaviors?

- If there is nobody ahead, accelerate
- If there is someone ahead, hit the brakes
- Avoid collisions
- Stay on the road

We can build an Agent-Based Simulation in NetLogo!



*Wilensky, U. (1997). NetLogo Traffic Basic model.
<http://ccl.northwestern.edu/netlogo/models/TrafficBasic>. Center
for Connected Learning and Computer-Based Modeling,
Northwestern University, Evanston, IL*

ABS in a nutshell

- Shift viewpoint from system (top down) to individual elements (human-centric)
- Each agent follows its own rules
- Behavior depends on interactions with other agents and environment
- Overall system behavior *emerges* from local interactions

Sample applications

Improving Entry-Level Job Opportunities for Youth

Client

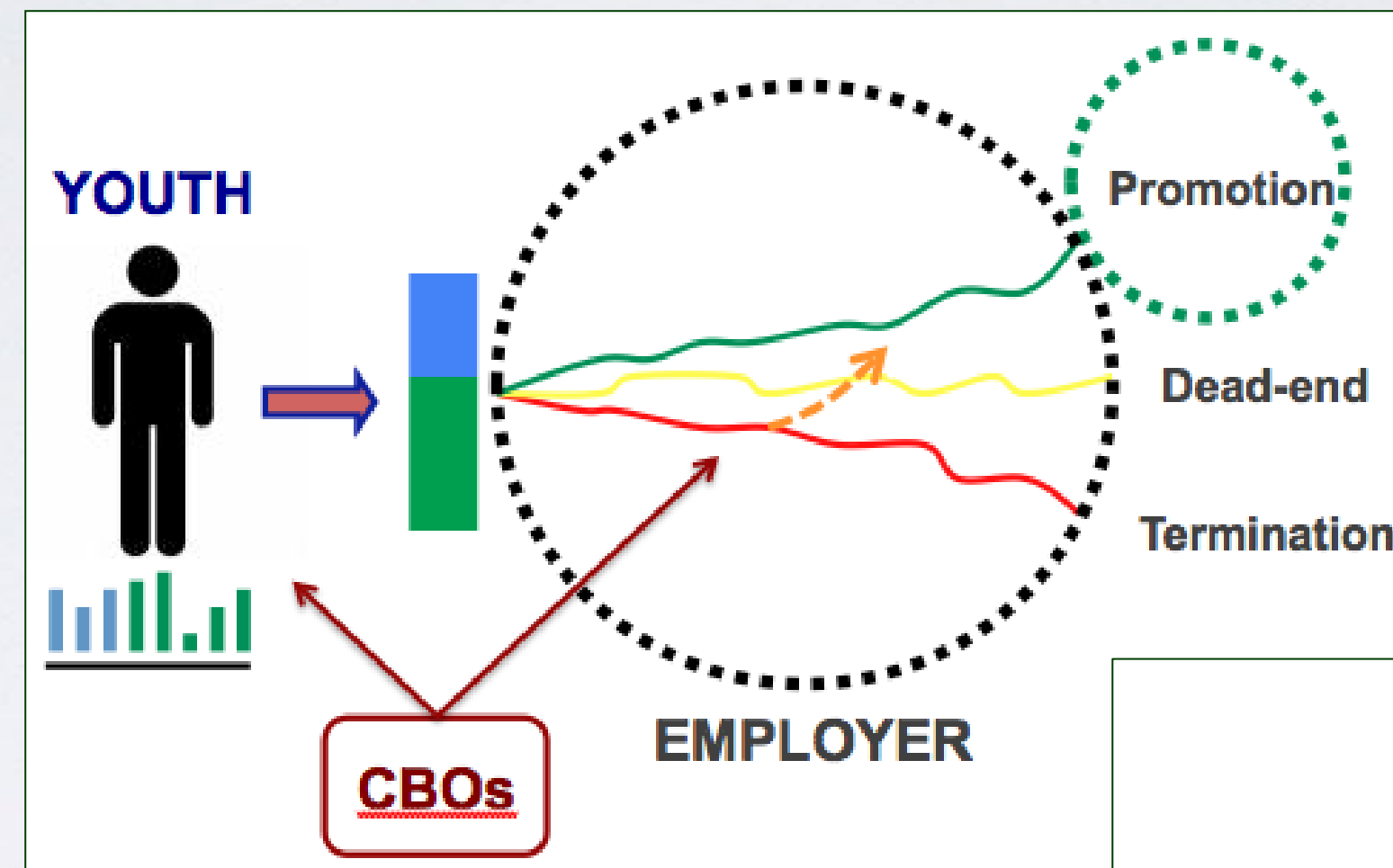
- W.K. Kellogg Foundation


Challenge

- Identify non-traditional skills to help at-risk youth succeed with entry-level positions
- Show value of non-traditional skills to employers

Outcomes

- Developed simulation of employer “path” through entry-level position
- Identified quantitative metrics to maximize success




NewOptions@Work  BALTIMORE/DC

Welcome to a new, entry-level employment site where employers & talented youth discover one another in a more meaningful way.

[Click here for an introductory video](#)

YOUTH	EMPLOYERS	ORGANIZATIONS
<ul style="list-style-type: none">» Find great entry level jobs and learn what they're like.» Explore career paths.» Access helpful services and skill-building programs.	<ul style="list-style-type: none">» Find great talent for your entry-level positions.» Optimize new hiring criteria.» Monitor progress and report on performance.	<ul style="list-style-type: none">» Find youth in need of your services and programs.» Invite them to participate.» Monitor progress and report on performance.
find great jobs	find talented youth	help local youth

A PROJECT OF: W. K. Kellogg Foundation + Living Classrooms | © 2010 all rights reserved 

Exploring fishery sustainability

Client

- The Rockefeller Foundation

Challenge

- Explore tradeoffs in the management of the Mindoro fisheries

Outcomes

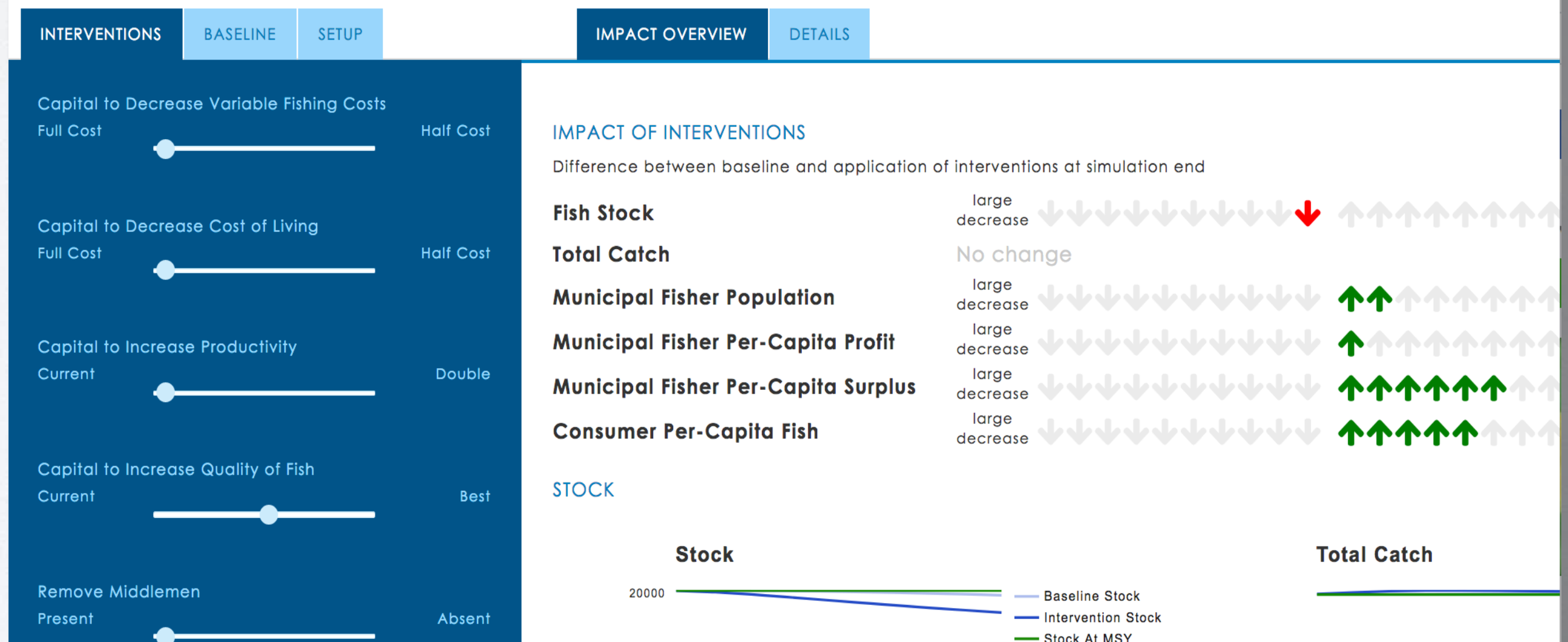
- Developed simulation including dynamics of the fish populations and of the local economy and welfare
- Created interactive dashboard to test out a wide range of *what-if* scenarios



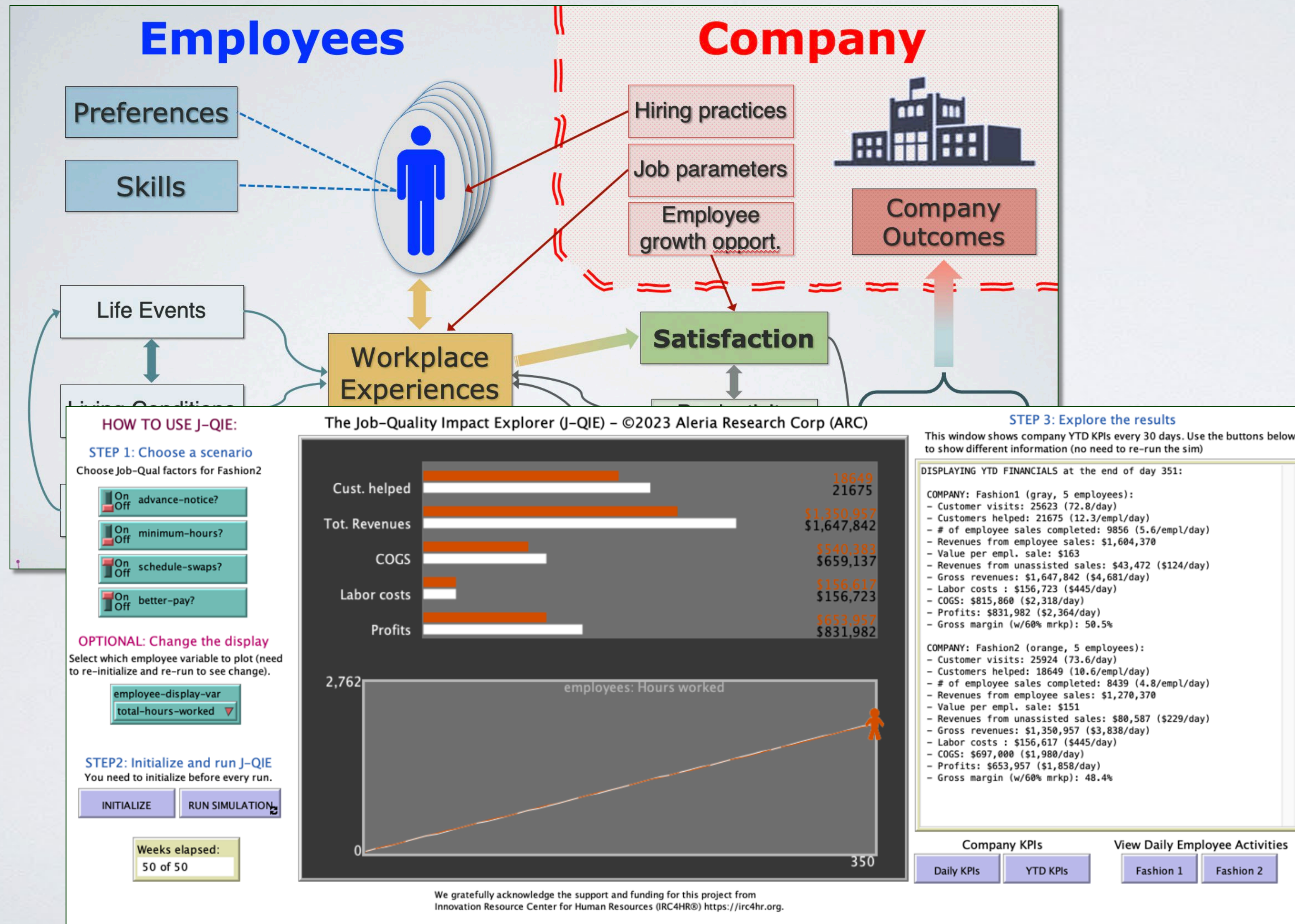
Fisheries Supply Chain Model

* Case Study: Mindoro Current Conditions

Hypothetical: Mindoro with Large Middleman Profit Share



Better jobs for front-line workers



Client

- Innovation Research Center for Human Resources

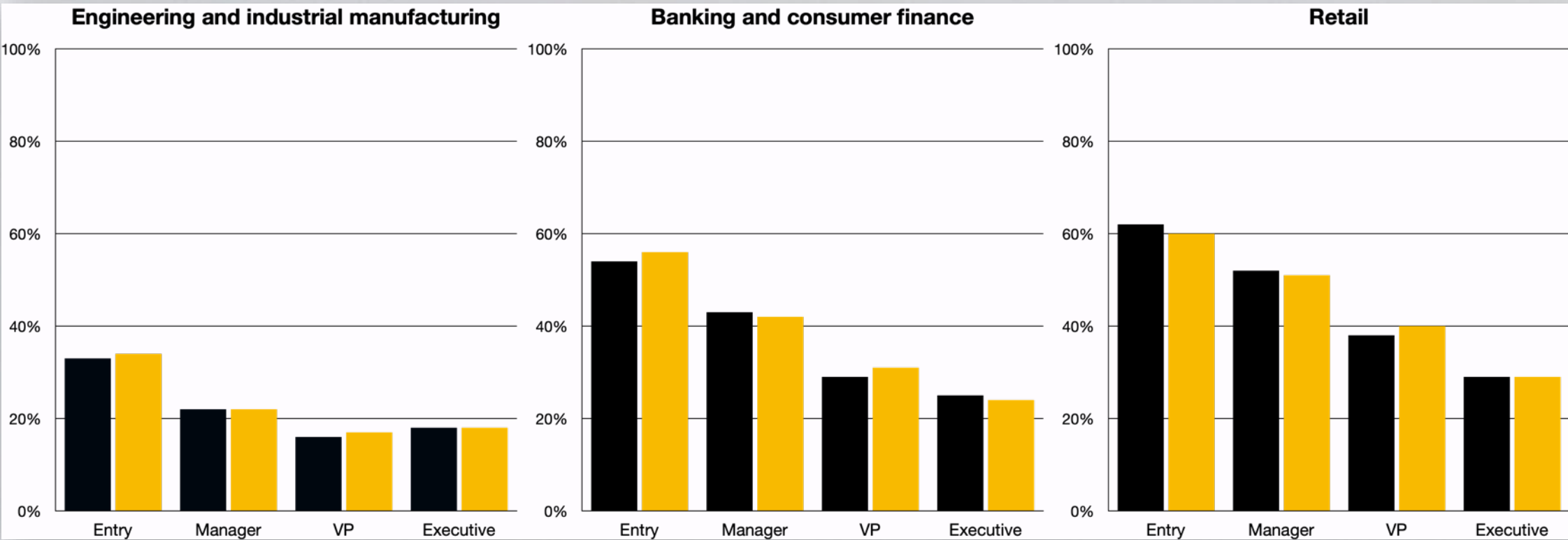
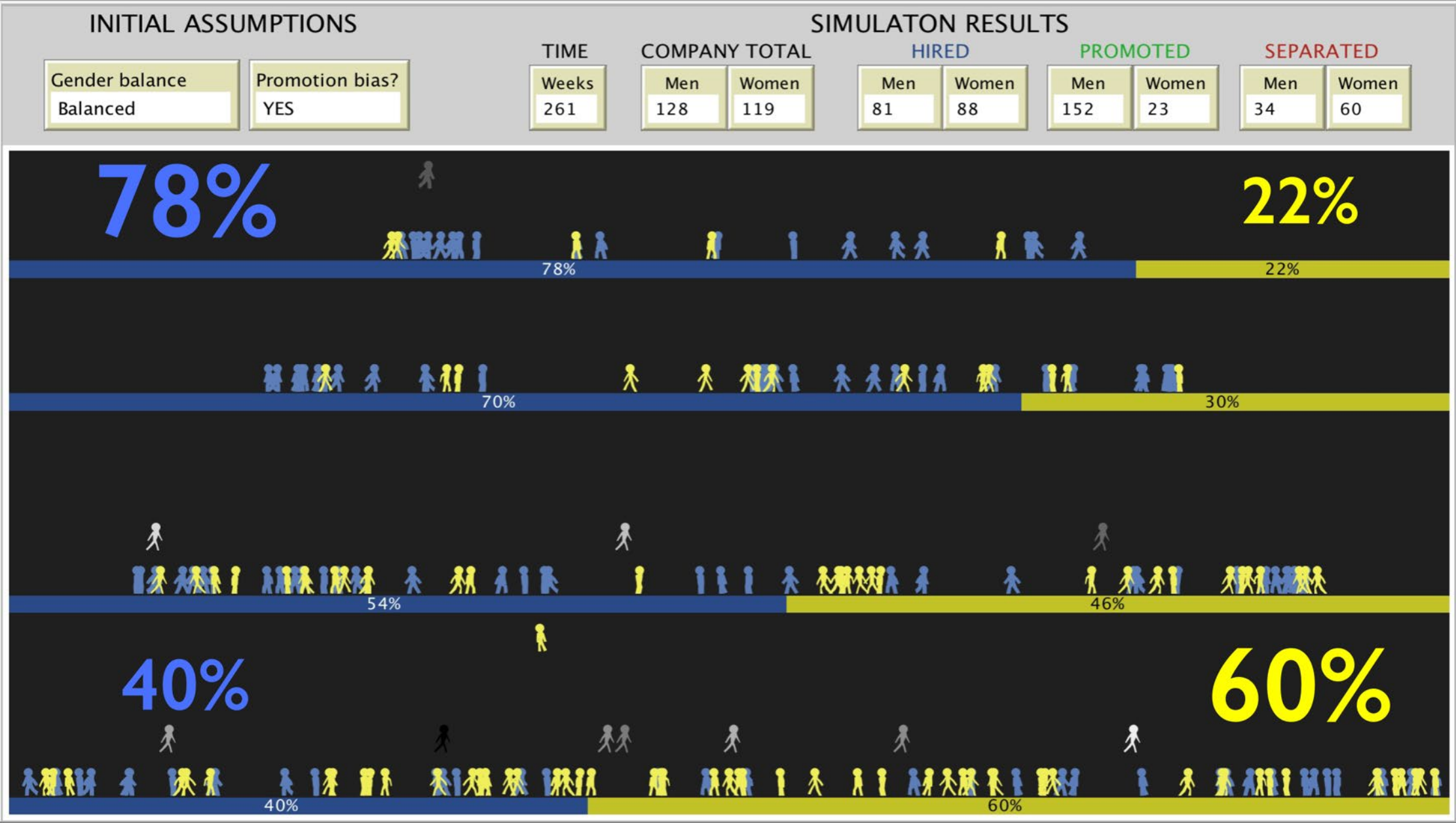
Challenge

- Show the positive financial impact of improving job quality for front-line workers

Outcomes

- Developed **J-QIE**, an ABS of a typical retail environment
- Showed that under a wide range of assumptions, improving job quality yields superior outcomes across typical corporate KPIs

Corporate Diversity, Equity & Inclusion



Clients

- Many companies

Challenge

- How to help executives understand the value of DEI and how to do it.

Approach

- Simulate a generic multi-level organization

Outcomes

- Determined that inclusion drives diversity and equity
- Invented a way to measure inclusion
- Matched industry data



Diversity

Equity

Inclusion

My definitions:

Inclusion is what you do

Diversity is what you get

Equity is what you want

INITIAL ASSUMPTIONS

Gender balance
Balanced

Promotion bias?
NO

50%

50%

50%

50%

50%

50%

50%

50%

INITIAL ASSUMPTIONS

Gender balance

Balanced

Promotion bias?

NO

SIMULATON RESULTS

TIME

Weeks

0

COMPANY TOTAL

Men

80

Women

80

HIRED

Men

0

Women

0

PROMOTED

Men

0

Women

0

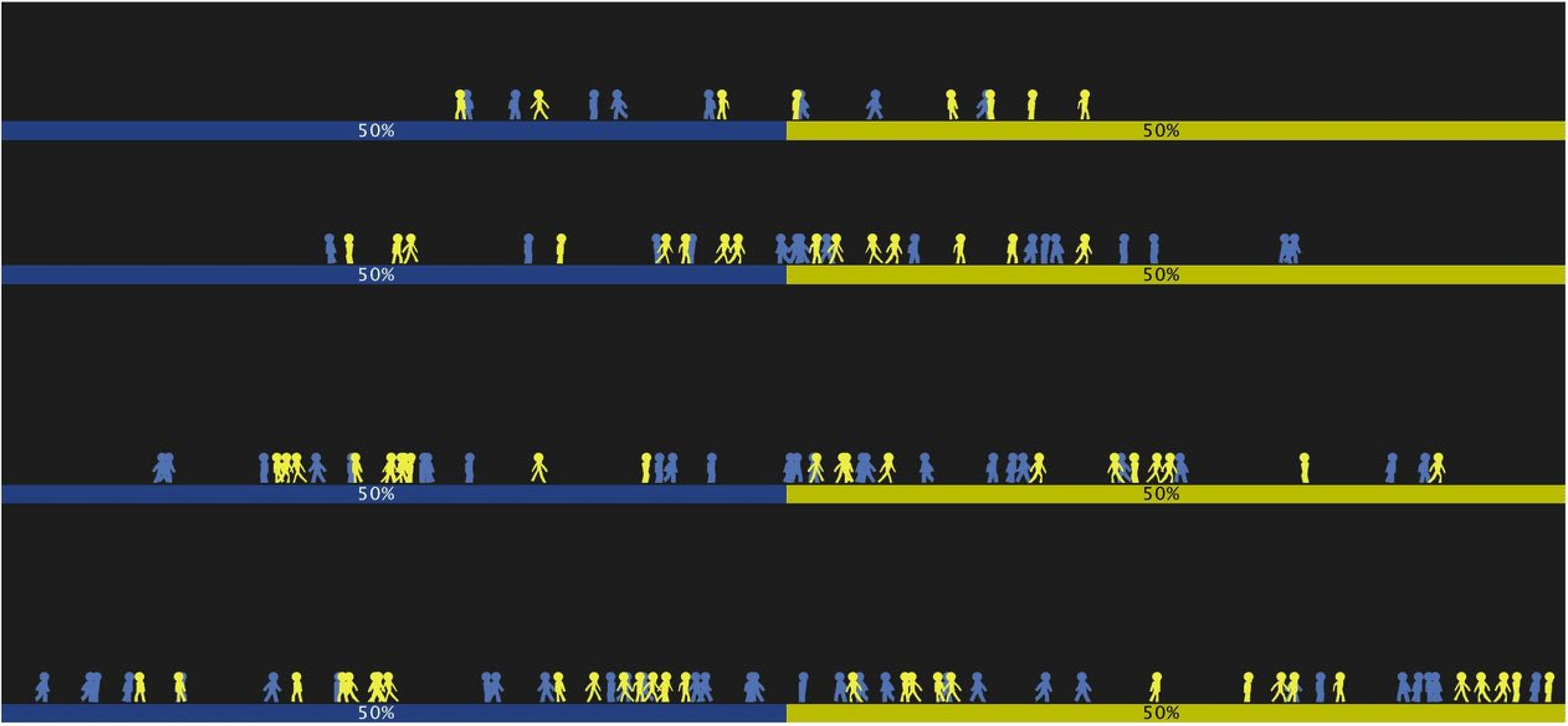
SEPARATED

Men

0

Women

0



INITIAL ASSUMPTIONS

Gender balance

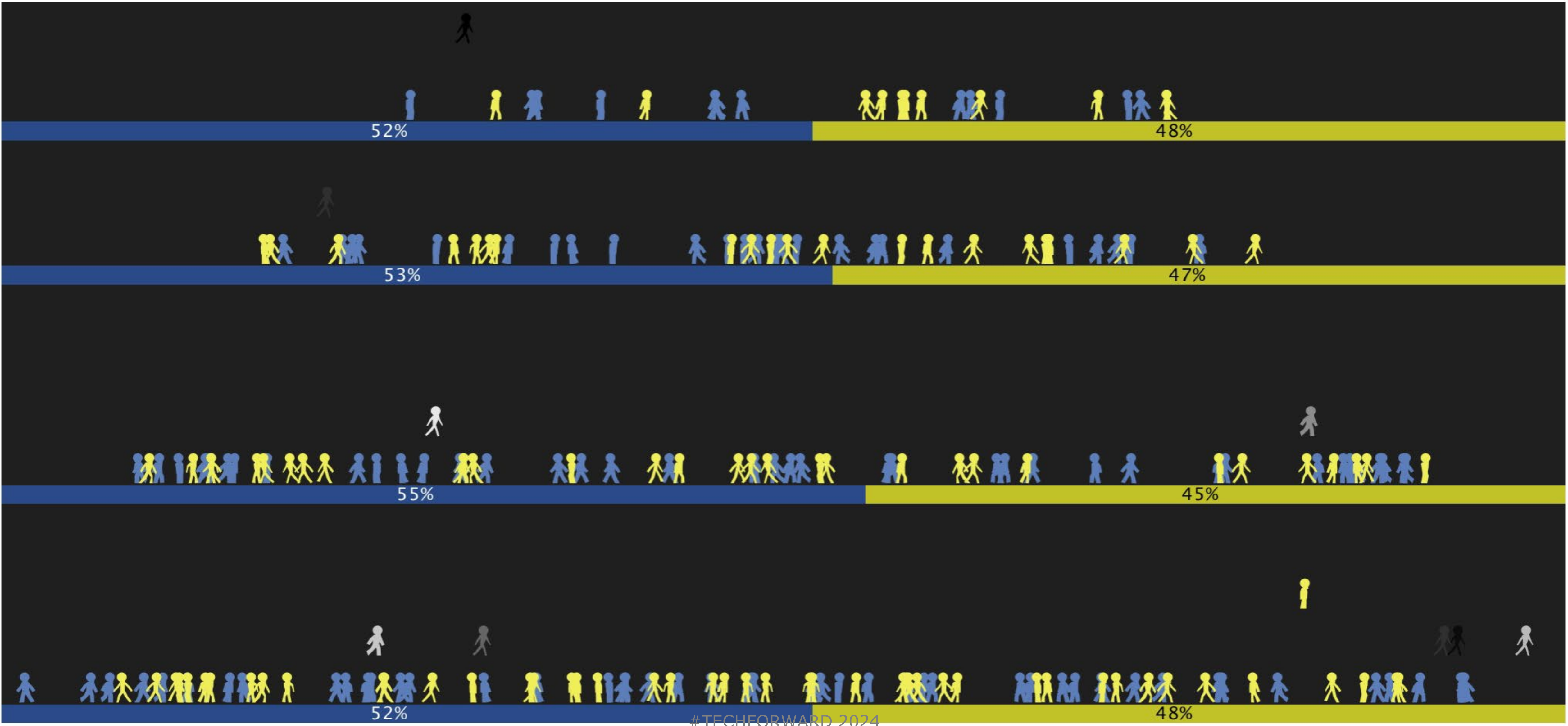
Balanced

Promotion bias?

NO

SIMULATON RESULTS

TIME		COMPANY TOTAL		HIRED		PROMOTED		SEPARATED	
Weeks		Men	Women	Men	Women	Men	Women	Men	Women
261		127	119	73	66	69	64	28	35

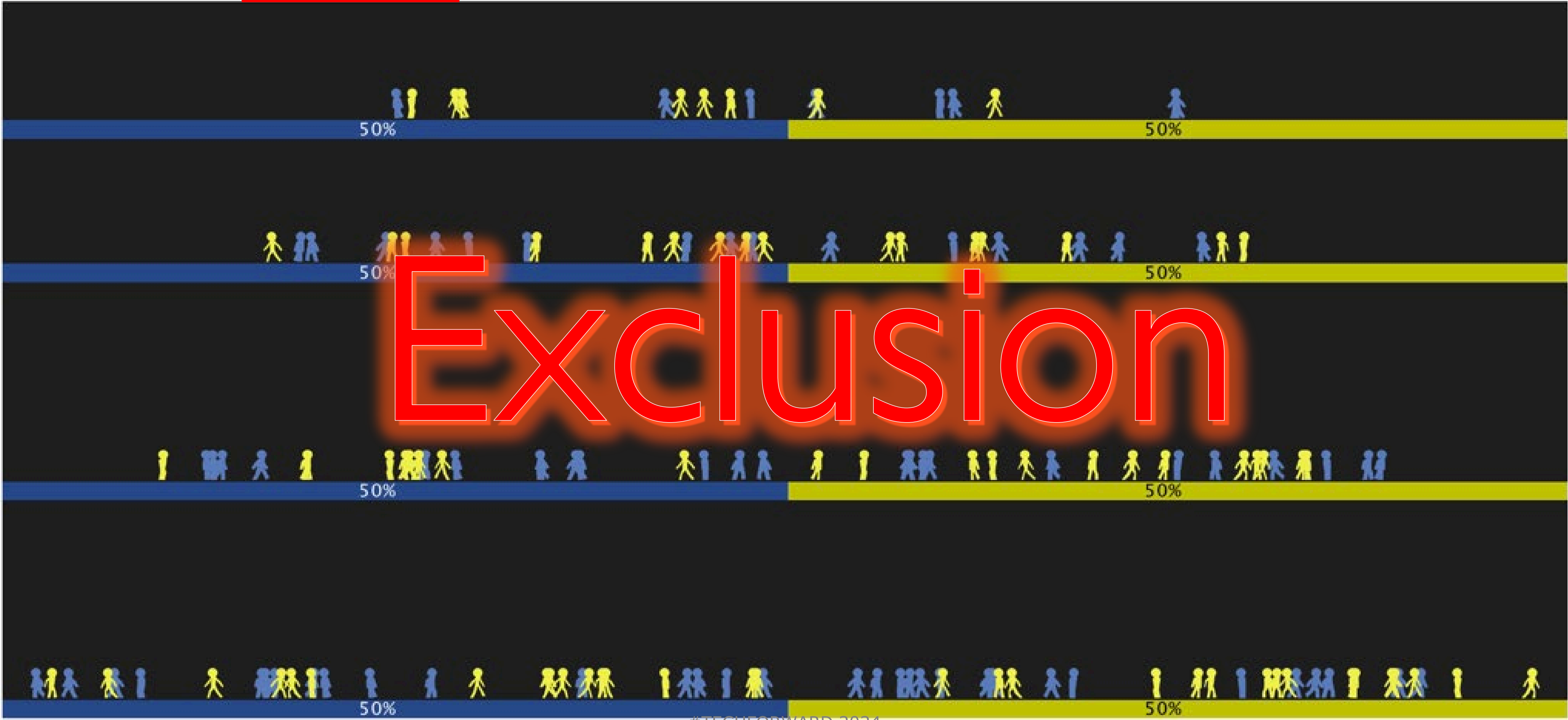


Introducing bias in the promotion process

INITIAL ASSUMPTIONS

Gender balance
Balanced

Promotion bias?
YES



Start Balanced,
Promotion Biases

INITIAL ASSUMPTIONS

Gender balance
Balanced

Promotion bias?
YES

SIMULATION RESULTS

TIME
Weeks
261

COMPANY TOTAL
Men
128
Women
119

HIRED
Men
81
Women
88

PROMOTED
Men
152
Women
23

SEPARATED
Men
34
Women
60

78%

22%

78%

22%

70%

30%

54%

46%

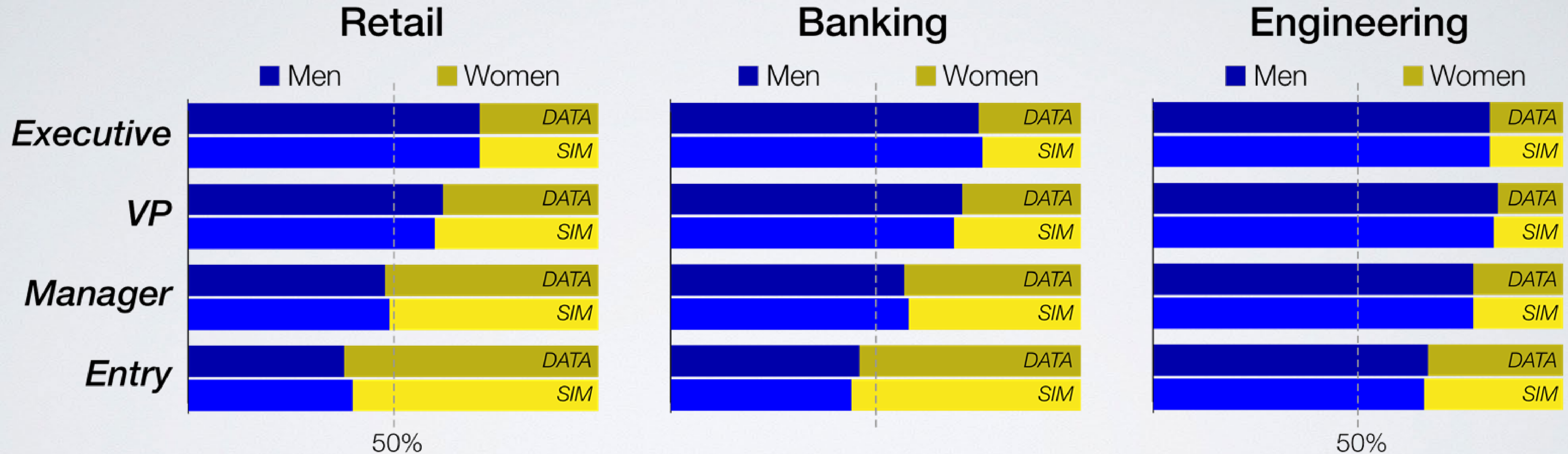
40%

60%

40%

60%

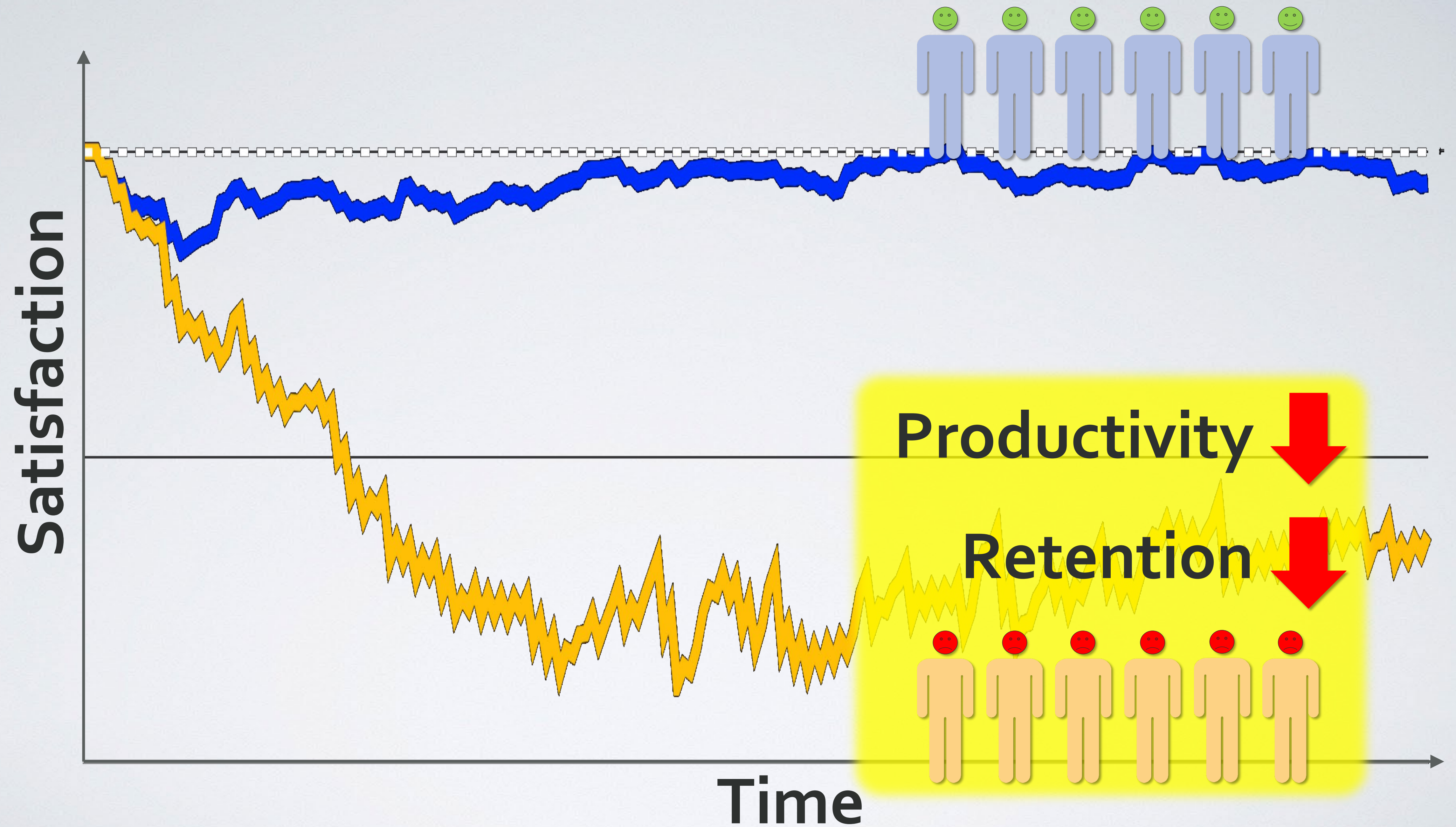
Inclusion is what you do Diversity is what you get



Industry data source: McKinsey & Company: Women in the workplace, 2018

Simulation data: Zhang and Gaudiano, 2023

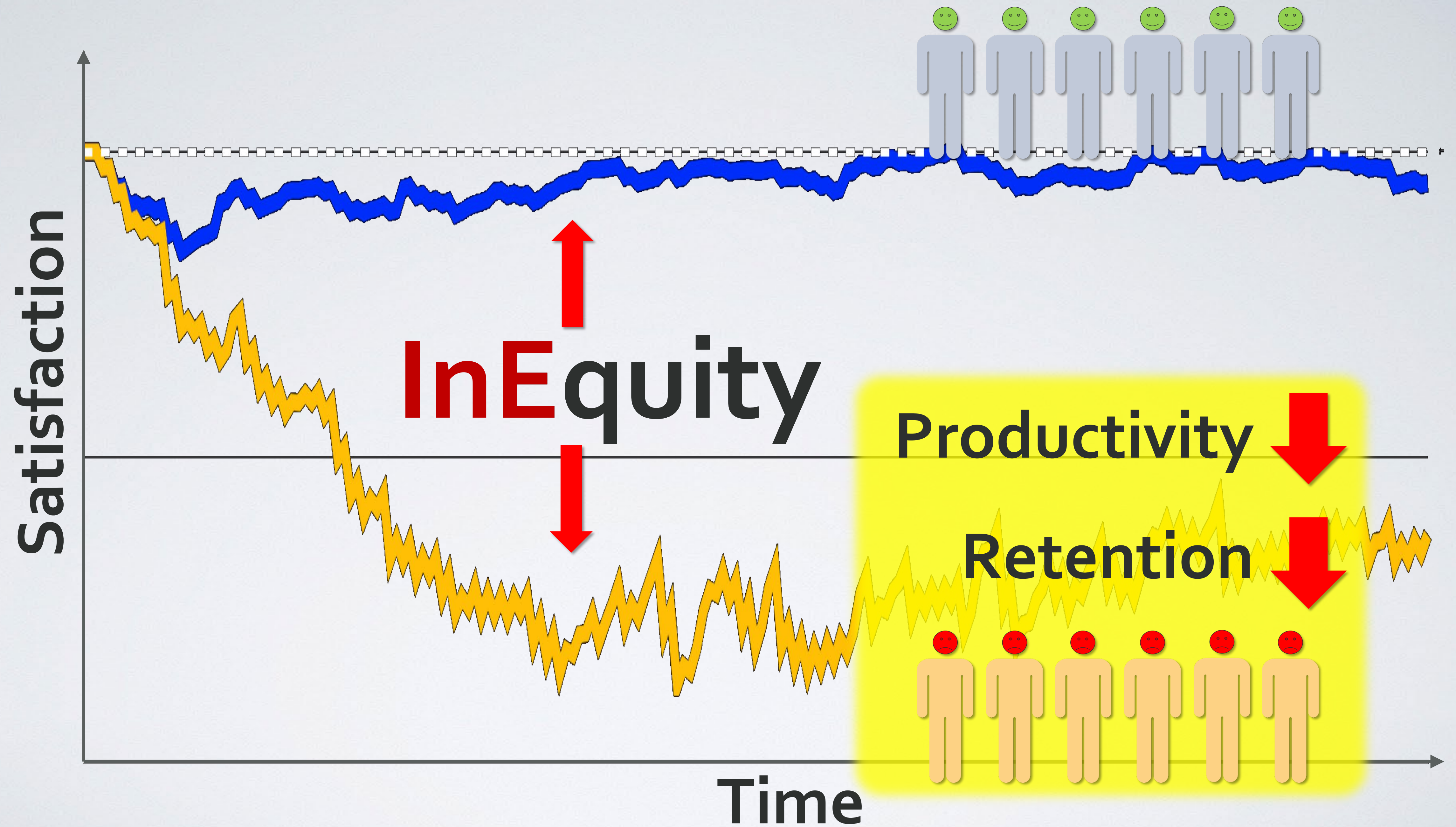
Inclusion drives performance



Inclusion is what you do

Diversity is what you get

Equity is what you want

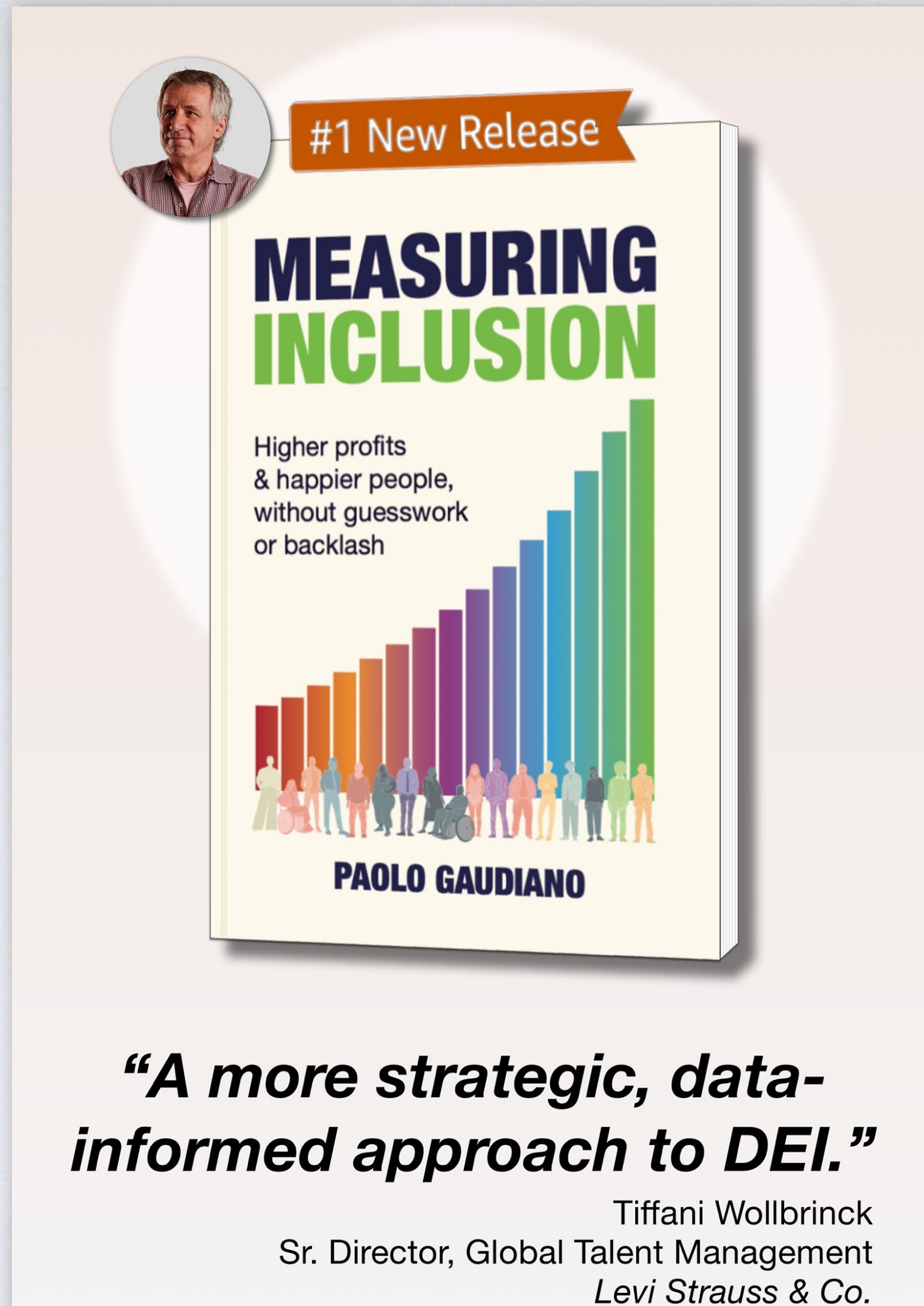


Wrapping up

Key take-aways

- Complexity is everywhere!
- Traditional analytical approaches don't work well with complex systems
- Agent-based simulation is a powerful tool to analyze and manage complex systems

Check out my new book!



Use code MIBOOK20